

Purchase Models					
Proposed solution	Pricing Method	Hardware	Sales Model	List Price	Summary
Solution A: Pipe Dream® Inspection Robotics Platform	Discount-of-list (6%)	Standard	Purchase	\$69,995.00 (all sales final)	Dual 2K Fisheye Video, 1200 Lumens Lighting, E-Reel with 500 feet of cable. Training and 2 Years of Maintenance Included. Wheel and Accessory Kit included in price.
Solution A: Pipe Dream® Inspection Robotics Platform	Discount-of-list (6%)	Advanced	Purchase	\$79,995.00 (all sales final)	Dual 4K Fisheye Video, 2400 Lumens Lighting, E-Reel with 1000 feet of cable. 32 Integrated LiDAR sensors, IMU, Training and 2 Years of Maintenance Included

Rent-to-Own Models					
Proposed solution	Pricing Method	Hardware	Sales Model	List Price	Summary
Solution A: Pipe Dream® Inspection Robotics Platform	Discount-of-list (6%)	Standard	Rent-To-Own	\$3,475.00/month (24 months min contract, 180-day no fault termination)	Dual 2K Fisheye Video, 1200 Lumens Lighting, E-Reel with 500 feet of cable. Training and 2 Years of Maintenance Included. Wheel and Accessory Kit included in price.
Solution A: Pipe Dream® Inspection Robotics Platform	Discount-of-list (6%)	Advanced	Rent-To-Own	\$3,975.00/month (24 months min contract, 180-day no fault termination)	Dual 4K Fisheye Video, 2400 Lumens Lighting, E-Reel with 1000 feet of cable. 32 Integrated LiDAR sensors, IMU, Training and 2 Years of Maintenance Included. Wheel and Accessory Kit included in price.
Robotics-as-a-Service Model					
Proposed solution	Pricing Method	Hardware	Sales Model	List Price	Summary
Solution B: Pipe Dream® Managed Program / Robotics-as-a-Service	Discount-of-list (6%)	Standard	Robotics-as-a-Service	\$2,975.00/month (12 months min contract, 90-day no fault termination)	Dual 2K Fisheye Video, 1200 Lumens Lighting, E-Reel with 500 feet of cable. Training and 2 Years of Maintenance Included. Wheel and Accessory Kit included in price.
Solution B: Pipe Dream® Managed Program / Robotics-as-a-Service	Discount-of-list (6%)	Advanced	Robotics-as-a-Service	\$3,250.00/month (12 months min contract, 90-day no fault termination)	Dual 4K Fisheye Video, 2400 Lumens Lighting, E-Reel with 1000 feet of cable. 32 Integrated LiDAR sensors, IMU, Training and 2 Years of Maintenance Included. Wheel and Accessory Kit included in price.

Optional Items List Pricing List	
Item	Price
Pipe Dream® Wheel Kit	\$2,247.99
Pipe Dream® Dual Laser Ring Attachment	\$4,750.00
Pipe Dream® Accessory Refresh Kit	\$5,915.99
Pipe Dream® Spare eReel 500 Feet	\$5,000.00
Pipe Dream® Spare eReel 1000 Feet	\$6,000.00
Pipe Dream® Spare eReel 1500 Feet	\$75,000.00
Pipe Dream® PACP Coding (100,000 linear minimum required). Price includes optional choice of AI-based coding from Sewer AI Pioneer or Manual based Coding by Edge AI.	\$24,500.00
Pipe Dream® MACP Coding (1000 Manholes minimum required)	\$24,950.00
Pipe Dream® Pipeline Analytics (25,000 linear feet minimum required)	\$26,250.00
Pipe Dream® Ovality Annual (100,000 linear feet minimum required)	\$57,500.00