APPENDIX A.1
Pricing for TXShare Cooperative Purchase Program Participants

Service Category 1 – Artificial Intelligence (AI) Solutions for Public Sector Entities:

Notes:
1. This pricing sheet is an EXAMPLE of how pricing should be submitted for RFP 2025-018.
2. Please provide unit pricing for each proposed item, including a percentage discount offering, if any.
3. Use as many lines as necessary.
4. Detail any additional information.

Description	Add additional description if necessary:	One-Time Cost	Unit Price	% Discount	Notes/Comments
1. Software Licensing and Subscription Costs: *Provide the cost breakdown for software licenses, subscriptions, or any other software-related fees.*	Crimson Raven Core AI Platform License. The unit price is the cost for 100 users per month	Free	$ 500.00		Core software platform, scalable and modular
2. Implementation and Customization Costs: *Outline the costs related to the implementation of the AI solution, including setup, integration with existing systems, customization, and deployment.*	Custom configuration and deployment for Crimson Raven and selected modules	$ 100,000.00			Covers foundational deployment, security integration, and agency-specific configuration
Automating Help Desk Support	AI Chatbots and Ticket Routing	$ 150,000.00			Supports common issues resolution and smart routing to reduce ticket backlog
Streamlining IT Processes	Task Automation and Predictive Maintenance	$ 100,000.00			Includes patch automation, backup scheduling, and log analysis
Creating Documentation	Knowledge Base Creation and Contextual Docs	$ 100,000.00			Generates real-time documentation based on red team and ticketing data
Cybersecurity Threat Detection	Threat Monitoring, Anomaly Detection, Automated Response	$ 150,000.00			Real-time alerting, threat scoring, auto-containment
Proactive Auditing & Cyber Defense	Continuous Security Audits, Predictive Defense, Compliance Automation	$ 100,000.00			Supports NIST, HIPAA, GDPR; audit logs and predictive analytics
Total One Time Cost for Implementation and Modules		$ 700,000.00			
Software Licensing and Subscription Costs with Modules	Monthly Subscription: This subscription will include Crimson Raven and all the modules stated above. **The unit price is the cost for 100 users per month [$12,000/year]**		$ 1,000.00		
3. Training and Support Costs: *Include costs for training government staff, technical support, and customer service, both during and after implementation.*	**Per Year (10,000/month)**		$ 120,000.00		
4. Ongoing Maintenance and Updates: *Provide costs for ongoing software maintenance, updates, and any regular services required to keep the AI system running smoothly.*	**Per Year (10,000/month)**		$ 120,000.00		
Total Cost of Software Licensing, Training and Support Costs and Ongoing Maintenance and Updates (Per Year)	$12,000 + $120,000 + $120,000		$ 252,000.00		
5. Optional Add-Ons or Features: *List any additional features or services available that are not included in the core proposal but can be added at an additional cost.*	**Each additional features will take 3 months.**	150000/module development			
6. Total Cost of Ownership (TCO): *Summarize the Total Cost of Ownership (TCO), which includes all costs over a defined period (e.g., 3 years or 5 years). This should reflect software, implementation, support, maintenance, and optional add-ons.*	**Cost for 5 Years:** 252,000 *5 (Per Year Cost: 252,000) + 700,000 + 20000		$ 1,980,000.00		**Optional: 150000/module development**
7. Additional Costs (if applicable): *List any additional costs not covered in the above sections that are relevant to the proposal, such as travel costs, setup fees, or other miscellaneous charges.*		$ 20,000.00	$ 20,000.00		

After 6 months

After the full-stack Crimson Raven solution is developed during the initial **6-month period**, Def-Logix will offer an all-inclusive monthly subscription. This subscription covers access to all five key modules: Help Desk Automation, IT Process Optimization, Documentation Automation, Cybersecurity Threat Detection, and Proactive Auditing & Cyber Defense. The monthly fee includes licensing, maintenance, updates, and ongoing technical support. This pricing model ensures predictable costs and operational efficiency for NCTCOG. Optional features and module expansions can also be added as needed. The pricing structure is designed to be flexible; the total monthly subscription cost will be adjusted based on which modules and features NCTCOG chooses to include or exclude. This ensures that the agency only pays for the functionality it needs while retaining the option to scale or enhance the solution in the future.

Plan	Description		Monthly Subscription Fee		Notes
Crimson Raven – Full Stack	Full AI platform including Help Desk Automation, IT Process Optimization, Documentation Automation, Cybersecurity Threat Detection, and Proactive Auditing & Cyber Defense		1000/month		Covers all software access, infrastructure, support, upgrades, compliance reporting
Support & Maintenance	Helpdesk support, patching, monitoring, platform improvements, and model retraining		120000/year		No additional maintenance or support charges
Training & Updates	Continuous knowledge transfer, user enablement sessions, new feature rollouts		120000/year		Delivered quarterly or as-needed
Add-Ons (Optional)	Custom dashboards, mobile access, third-party tool integrations (Slack, Jira, etc.)		As Requested		Available per agency needs