

APPENDIX A.1
Pricing for TXShare Cooperative Purchase Program Participants

Service Category #1: Enterprise Resource Planning (ERP) Software		
Avaap Client Side Role Rates	Title Description	Rate/hr.
Avaap - Program Director/Exec Sponsor	Each project is assigned an Avaap Executive Sponsor and/or Program Director. This individual will serve in an advisory role and will provide oversight for the entire project. This individual provides an escalation point for any issues related to the delivery of services or issues that have the potential of adversely affecting the timeline or budget of the project. This individual maintains executive level relationships with the Client and participates in Steering Committee meetings to facilitate effective project governance. The Executive Sponsor will handle any negotiation related to scope or resource changes as required to successfully execute the project and any associated Change Orders.	\$375.00
Avaap Engagement Manager	Avaap will designate an Engagement Manager to be responsible for working with the Client Project Manager to ensure the overall and timely success of the initial deployment of each work stream. The Engagement Manager will help guide the deployment by providing Avaap best practices as they relate to project management techniques, the use of Avaap tools and templates, and leveraging Avaap's implementation methodology. The Engagement Manager will staff the project with Avaap or partner resources and guide their activities based on a mutually agreed upon project plan. The Engagement Manager will provide overall project status to key members of Client and Avaap's management team and participate in internal review meetings to help ensure the project is meeting	\$325.00
Avaap Lead / Architect	Responsible for providing cross-functional oversight to the Functional Consultants to help manage configuration and design challenges. The Solution Architect will drive consistency, efficiency and focus on the Client's objectives. Each Solution Architect maintains an overarching view of the functional aspects of the Client's Workday deployment and provides senior guidance in the details of Workday. As well, each Solution Architect leverages lessons learned from other projects to facilitate the most effective and efficient approaches and techniques related to design, configuration, integration development, testing, data conversion, reporting, and complete alignment with Workday.	\$275.00
Avaap Sr. Consultant	Responsible for working with Client to design business processes, gather functional and reporting requirements. The Consultant configures Workday according to Client requirements and documents any areas where requirements are not met. They provide best practices to ensure the Client is taking full advantage of the features/functions of the Workday solution. They support testing, data conversion, knowledge transfer, change management and integration development efforts. They escalate issues that may impact the go-live date to the Avaap Engagement Manager.	\$235.00
Avaap Consultant	Avaap will provide data conversion support services where we will conduct all data transformation tasks required for the Workday conversion. Responsible for working with the Avaap Business Consultant and Client Business Analysts to gather and document integration requirements. The Integration Consultant supports the configuration and testing of Avaap packaged integrations and the development of Client integrations as defined by the Statement of Work along with knowledge transfer.	\$200.00
Avaap Analyst	Responsible for working with Client to design business processes, gather functional and reporting requirements. The Consultant configures Workday according to Client requirements and documents any areas where requirements are not met. They provide best practices to ensure the Client is taking full advantage of the features/functions of the Workday solution. They support testing, data conversion, knowledge transfer, change management and integration development efforts. They escalate issues that may impact the go-live date to the Avaap Engagement Manager.	\$175.00
Avaap Technical Analyst		\$125.00
Avaap - SME/Product Expert	Identified as needed during this implementation. Example roles could be Financial Planning SME, Security SME, or future Workday product experts.	\$425.00

Service Category #1: Enterprise Resource Planning (ERP) Software

SKU Code	SKU Descriptions	Commercial Annual List Price	Country of Origin	Transaction Type
CHCM	Core Human Capital Management. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$146.28	USA	Subscriptions
LDPHCM	Core Human Capital Management - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$168.43	USA	Subscriptions
LDPBEN	Benefits - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$15.37	USA	Subscriptions
LDPAM	Absence Management - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$15.37	USA	Subscriptions
LDPACM	Advanced Compensation Management - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$15.37	USA	Subscriptions
WW	Workday Wellness. Please contact Sales@workday.com for product availability information. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$69.00	USA	Subscriptions
LDPWW	Workday Wellness - LDP. Please contact Sales@workday.com for product availability information. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$44.56	USA	Subscriptions
CCB	Cloud Connect for Benefits. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$46.92	USA	Subscriptions
LDPCCB	Cloud Connect for Benefits - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$17.38	USA	Subscriptions
TT	Time Tracking. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$62.56	USA	Subscriptions
LDPTT	Time Tracking - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$69.51	USA	Subscriptions
NTC	Smart Time Clock by NoahFace. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$62.56	USA	Subscriptions
LDPNTC	Smart Time Clock by NoahFace - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$69.51	USA	Subscriptions
SC	Scheduling. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$46.92	USA	Subscriptions
LDPSC	Scheduling - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$52.13	USA	Subscriptions
SCLO	Labor Optimization. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$15.64	USA	Subscriptions
LDPSCLO	Labor Optimization - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$17.38	USA	Subscriptions
TLO	Talent Optimization. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$42.93	USA	Subscriptions
LDPTLO	Talent Optimization - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$55.70	USA	Subscriptions
LRN	Learning. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$46.92	USA	Subscriptions
LDPLRN	Learning - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$66.84	USA	Subscriptions

CCLRN	Cloud Connect for Learning. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$18.86	USA	Subscriptions
LDPCCLRN	Cloud Connect for Learning - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$20.94	USA	Subscriptions
MCNF	Media Cloud - No Fee (per FSE, per year)	\$0.00	USA	Subscriptions
REC	Recruiting. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$62.56	USA	Subscriptions
LDPREC	Recruiting - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$69.51	USA	Subscriptions
USP	Payroll for United States. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$117.30	USA	Subscriptions
LDPUSP	Payroll for United States - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$104.27	USA	Subscriptions
STP	Payroll provided by Strada. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$117.30	USA	Subscriptions
LDPSTP	Payroll provided by Strada - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$104.27	USA	Subscriptions
GPC	Global Payroll Connect. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$46.92	USA	Subscriptions
LDPGPC	Global Payroll Connect - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$52.13	USA	Subscriptions
PPLA	People Analytics. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$40.63	USA	Subscriptions
LDPPPLA	People Analytics - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$51.24	USA	Subscriptions
HLP	Help. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$46.92	USA	Subscriptions
LDPHLP	Help - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$52.13	USA	Subscriptions
JRNY	Journeys. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$23.46	USA	Subscriptions
LDPJRNY	Journeys - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$26.07	USA	Subscriptions
EMPVCE	Peakon Employee Voice. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$46.92	USA	Subscriptions
LDPEMPVCE	Peakon Employee Voice - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$52.13	USA	Subscriptions
FIN	Core Financials. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$156.40	USA	Subscriptions
LDPFIN	Core Financials - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$206.75	USA	Subscriptions
PLNF	Financial Planning. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$70.38	USA	Subscriptions
LDPPPLNF	Financial Planning - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$89.12	USA	Subscriptions
PLNFC	Financial Planning and Consolidation. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$102.12	USA	Subscriptions
LDPPPLNFC	Financial Planning and Consolidation - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$129.22	USA	Subscriptions

PLNX	Operational Planning. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$70.38	USA	Subscriptions
LDPPLN	Operational Planning - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$89.12	USA	Subscriptions
PLNW	Workforce Planning. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$70.38	USA	Subscriptions
LDPPLNW	Workforce Planning - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$89.12	USA	Subscriptions
PRJT	Projects. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$54.74	USA	Subscriptions
LDPPRJT	Projects - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$66.84	USA	Subscriptions
INV	Inventory. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$46.92	USA	Subscriptions
LDPINV	Inventory - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$52.13	USA	Subscriptions
EXP	Expenses. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$46.92	USA	Subscriptions
LDPEXP	Expenses - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$52.13	USA	Subscriptions
PRO	Procurement. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$93.84	USA	Subscriptions
LDPPRO	Procurement - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$104.27	USA	Subscriptions
PB	Project Billing. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$156.40	USA	Subscriptions
LDPPB	Project Billing - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$189.37	USA	Subscriptions
GM	Grants Management. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$78.20	USA	Subscriptions
LDPGM	Grants Management - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$89.12	USA	Subscriptions
PRA	Prism Analytics Enterprise. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$62.56	USA	Subscriptions
LDPPRA	Prism Analytics Enterprise - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$75.75	USA	Subscriptions
CE	Candidate Engagement. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$24.99	USA	Subscriptions
LDPCE	Candidate Engagement - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$27.85	USA	Subscriptions
BYOK	Bring Your Own Key. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$23.46	USA	Subscriptions
LDPPYOK	Bring Your Own Key - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$25.62	USA	Subscriptions
SRC	Strategic Sourcing Enterprise. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$70.38	USA	Subscriptions
LDPSRC	Strategic Sourcing Enterprise - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$78.20	USA	Subscriptions
SVSCPQ	Services CPQ. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$125.12	USA	Subscriptions

LDPSVSCPQ	Services CPQ - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$151.50	USA	Subscriptions
AIRC	HiredScore AI for Recruiting. Please contact Sales@workday.com for product availability information. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$46.92	USA	Subscriptions
LDPAIRC	HiredScore AI for Recruiting - LDP. Please contact Sales@workday.com for product availability information. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$52.13	USA	Subscriptions
AITM	HiredScore AI for Talent Mobility. Please contact Sales@workday.com for product availability information. This SKU is available for customers with 3,501 or greater FSEs. (per FSE, per year)	\$19.63	USA	Subscriptions
LDPAITM	HiredScore AI for Talent Mobility - LDP. Please contact Sales@workday.com for product availability information. This SKU is available for customers with 3,500 or less FSEs. (per FSE, per year)	\$22.28	USA	Subscriptions
WSS	Workday Student Service (per FTE, per year)	\$166.38	USA	Subscriptions
JRNY-STU	Journeys for Student. This SKU is available for customers with 3,501 or greater FSEs. (per FTE, per year)	\$25.57	USA	Subscriptions
LDPJRNY-STU	Journeys for Student - LDP. This SKU is available for customers with 3,500 or less FSEs. (per FTE, per year)	\$19.95	USA	Subscriptions
CI	Contract Intelligence. This SKU is available for customers with 3,501 or greater FSEs. (1,000 Documents, up to 5 Custom AI Models, per year)	\$70,000.00	USA	Subscriptions
LDPCI	Contract Intelligence - LDP. This SKU is available for customers with 3,500 or less FSEs. (1,000 Documents, up to 5 Custom AI Models, per year)	\$40,000.00	USA	Subscriptions
CLM	Contract Lifecycle Management. This SKU is available for customers with 3,501 or greater FSEs. (1,000 Documents, up to 5 Custom AI Models, per year)	\$105,000.00	USA	Subscriptions
LDPCLM	Contract Lifecycle Management - LDP. This SKU is available for customers with 3,500 or less FSEs. (1,000 Documents, up to 5 Custom AI Models, per year)	\$60,000.00	USA	Subscriptions
CIAIM-T1	Contract Intelligence Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CIAIM SKU. Pricing is based on the document tier for the CI SKU. Customers of CI must purchase CIAIM for additional increments of 10 Custom AI Models and cannot be combined with other CIAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 1,000 Documents, per year)	\$14,500.00	USA	Subscriptions
CIAIM-T2	Contract Intelligence Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CIAIM SKU. Pricing is based on the document tier for the CI SKU. Customers of CI must purchase CIAIM for additional increments of 10 Custom AI Models and cannot be combined with other CIAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 2,000 Documents, per year)	\$23,314.00	USA	Subscriptions
CIAIM-T3	Contract Intelligence Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CIAIM SKU. Pricing is based on the document tier for the CI SKU. Customers of CI must purchase CIAIM for additional increments of 10 Custom AI Models and cannot be combined with other CIAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 3,000 Documents, per year)	\$27,978.00	USA	Subscriptions

CIAIM-T4	Contract Intelligence Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CIAIM SKU. Pricing is based on the document tier for the CI SKU. Customers of CI must purchase CIAIM for additional increments of 10 Custom AI Models and cannot be combined with other CIAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 5,000 Documents, per year)	\$37,302.00	USA	Subscriptions
CIAIM-T5	Contract Intelligence Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CIAIM SKU. Pricing is based on the document tier for the CI SKU. Customers of CI must purchase CIAIM for additional increments of 10 Custom AI Models and cannot be combined with other CIAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 10,000 Documents, per year)	\$67,146.00	USA	Subscriptions
CIAIM-T6	Contract Intelligence Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CIAIM SKU. Pricing is based on the document tier for the CI SKU. Customers of CI must purchase CIAIM for additional increments of 10 Custom AI Models and cannot be combined with other CIAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 25,000 Documents, per year)	\$134,290.00	USA	Subscriptions
CIAIM-T7	Contract Intelligence Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CIAIM SKU. Pricing is based on the document tier for the CI SKU. Customers of CI must purchase CIAIM for additional increments of 10 Custom AI Models and cannot be combined with other CIAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 50,000 Documents, per year)	\$214,864.00	USA	Subscriptions
CIAIM-T8	Contract Intelligence Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CIAIM SKU. Pricing is based on the document tier for the CI SKU. Customers of CI must purchase CIAIM for additional increments of 10 Custom AI Models and cannot be combined with other CIAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 100,000 Documents, per year)	\$300,810.00	USA	Subscriptions
CIAIM-T9	Contract Intelligence Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CIAIM SKU. Pricing is based on the document tier for the CI SKU. Customers of CI must purchase CIAIM for additional increments of 10 Custom AI Models and cannot be combined with other CIAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 250,000 Documents, per year)	\$526,418.00	USA	Subscriptions
CIAIM-T10	Contract Intelligence Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CIAIM SKU. Pricing is based on the document tier for the CI SKU. Customers of CI must purchase CIAIM for additional increments of 10 Custom AI Models and cannot be combined with other CIAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 500,000 Documents, per year)	\$774,144.00	USA	Subscriptions

CIAIM-T11	Contract Intelligence Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CIAIM SKU. Pricing is based on the document tier for the CI SKU. Customers of CI must purchase CIAIM for additional increments of 10 Custom AI Models and cannot be combined with other CIAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 1,000,000 Documents, per year)	\$1,238,630.00	USA	Subscriptions
CIAIM-T12	Contract Intelligence Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CIAIM SKU. Pricing is based on the document tier for the CI SKU. Customers of CI must purchase CIAIM for additional increments of 10 Custom AI Models and cannot be combined with other CIAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 2,000,000 Documents, per year)	\$1,981,809.00	USA	Subscriptions
LDPCIAIM-T1	Contract Intelligence Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCIAIM SKU. Pricing is based on the document tier for the LDPCI SKU. Customers of LDPCI must purchase LDPCIAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCIAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 1,000 Documents, per year)	\$8,333.00	USA	Subscriptions
LDPCIAIM-T2	Contract Intelligence Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCIAIM SKU. Pricing is based on the document tier for the LDPCI SKU. Customers of LDPCI must purchase LDPCIAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCIAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 2,000 Documents, per year)	\$13,333.00	USA	Subscriptions
LDPCIAIM-T3	Contract Intelligence Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCIAIM SKU. Pricing is based on the document tier for the LDPCI SKU. Customers of LDPCI must purchase LDPCIAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCIAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 3,000 Documents, per year)	\$16,000.00	USA	Subscriptions
LDPCIAIM-T4	Contract Intelligence Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCIAIM SKU. Pricing is based on the document tier for the LDPCI SKU. Customers of LDPCI must purchase LDPCIAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCIAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 5,000 Documents, per year)	\$21,333.00	USA	Subscriptions
LDPCIAIM-T5	Contract Intelligence Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCIAIM SKU. Pricing is based on the document tier for the LDPCI SKU. Customers of LDPCI must purchase LDPCIAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCIAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 10,000 Documents, per year)	\$38,400.00	USA	Subscriptions

LDPCIAIM-T6	Contract Intelligence Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCIAIM SKU. Pricing is based on the document tier for the LDPCI SKU. Customers of LDPCI must purchase LDPCIAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCIAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 25,000 Documents, per year)	\$76,800.00	USA	Subscriptions
LDPCIAIM-T7	Contract Intelligence Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCIAIM SKU. Pricing is based on the document tier for the LDPCI SKU. Customers of LDPCI must purchase LDPCIAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCIAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 50,000 Documents, per year)	\$122,880.00	USA	Subscriptions
LDPCIAIM-T8	Contract Intelligence Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCIAIM SKU. Pricing is based on the document tier for the LDPCI SKU. Customers of LDPCI must purchase LDPCIAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCIAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 100,000 Documents, per year)	\$172,032.00	USA	Subscriptions
LDPCIAIM-T9	Contract Intelligence Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCIAIM SKU. Pricing is based on the document tier for the LDPCI SKU. Customers of LDPCI must purchase LDPCIAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCIAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 250,000 Documents, per year)	\$301,056.00	USA	Subscriptions
LDPCIAIM-T10	Contract Intelligence Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCIAIM SKU. Pricing is based on the document tier for the LDPCI SKU. Customers of LDPCI must purchase LDPCIAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCIAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 500,000 Documents, per year)	\$451,584.00	USA	Subscriptions
LDPCIAIM-T11	Contract Intelligence Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCIAIM SKU. Pricing is based on the document tier for the LDPCI SKU. Customers of LDPCI must purchase LDPCIAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCIAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 1,000,000 Documents, per year)	\$722,534.00	USA	Subscriptions
LDPCIAIM-T12	Contract Intelligence Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCIAIM SKU. Pricing is based on the document tier for the LDPCI SKU. Customers of LDPCI must purchase LDPCIAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCIAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 2,000,000 Documents, per year)	\$1,156,055.00	USA	Subscriptions

CLMAIM-T1	Contract Lifecycle Management Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CLMAIM SKU. Pricing is based on the document tier for the CLM SKU. Customers of CLM must purchase CLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other CLMAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 1,000 Documents, per year)	\$14,500.00	USA	Subscriptions
CLMAIM-T2	Contract Lifecycle Management Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CLMAIM SKU. Pricing is based on the document tier for the CLM SKU. Customers of CLM must purchase CLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other CLMAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 2,000 Documents, per year)	\$23,314.00	USA	Subscriptions
CLMAIM-T3	Contract Lifecycle Management Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CLMAIM SKU. Pricing is based on the document tier for the CLM SKU. Customers of CLM must purchase CLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other CLMAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 3,000 Documents, per year)	\$27,978.00	USA	Subscriptions
CLMAIM-T4	Contract Lifecycle Management Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CLMAIM SKU. Pricing is based on the document tier for the CLM SKU. Customers of CLM must purchase CLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other CLMAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 5,000 Documents, per year)	\$37,302.00	USA	Subscriptions
CLMAIM-T5	Contract Lifecycle Management Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CLMAIM SKU. Pricing is based on the document tier for the CLM SKU. Customers of CLM must purchase CLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other CLMAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 10,000 Documents, per year)	\$67,146.00	USA	Subscriptions
CLMAIM-T6	Contract Lifecycle Management Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CLMAIM SKU. Pricing is based on the document tier for the CLM SKU. Customers of CLM must purchase CLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other CLMAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 25,000 Documents, per year)	\$134,290.00	USA	Subscriptions
CLMAIM-T7	Contract Lifecycle Management Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CLMAIM SKU. Pricing is based on the document tier for the CLM SKU. Customers of CLM must purchase CLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other CLMAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 50,000 Documents, per year)	\$214,864.00	USA	Subscriptions

CLMAIM-T8	Contract Lifecycle Management Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CLMAIM SKU. Pricing is based on the document tier for the CLM SKU. Customers of CLM must purchase CLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other CLMAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 100,000 Documents, per year)	\$300,810.00	USA	Subscriptions
CLMAIM-T9	Contract Lifecycle Management Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CLMAIM SKU. Pricing is based on the document tier for the CLM SKU. Customers of CLM must purchase CLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other CLMAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 250,000 Documents, per year)	\$526,418.00	USA	Subscriptions
CLMAIM-T10	Contract Lifecycle Management Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CLMAIM SKU. Pricing is based on the document tier for the CLM SKU. Customers of CLM must purchase CLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other CLMAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 500,000 Documents, per year)	\$774,144.00	USA	Subscriptions
CLMAIM-T11	Contract Lifecycle Management Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CLMAIM SKU. Pricing is based on the document tier for the CLM SKU. Customers of CLM must purchase CLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other CLMAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 1,000,000 Documents, per year)	\$1,238,630.00	USA	Subscriptions
CLMAIM-T12	Contract Lifecycle Management Custom AI Models. Customer may purchase additional Custom AI Models in increments of 10 respectively under the CLMAIM SKU. Pricing is based on the document tier for the CLM SKU. Customers of CLM must purchase CLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other CLMAIM SKUs. This SKU is available for customers with 3,501 or greater FSEs. (10 Custom AI Models, up to 2,000,000 Documents, per year)	\$1,981,809.00	USA	Subscriptions
LDPCLMAIM-T1	Contract Lifecycle Management Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCLMAIM SKU. Pricing is based on the document tier for the LDPCLM SKU. Customers of LDPCLM must purchase LDPCLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCLMAIM SKUs.. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 1,000 Documents, per year)	\$8,333.00	USA	Subscriptions
LDPCLMAIM-T2	Contract Lifecycle Management Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCLMAIM SKU. Pricing is based on the document tier for the LDPCLM SKU. Customers of LDPCLM must purchase LDPCLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCLMAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 2,000 Documents, per year)	\$13,333.00	USA	Subscriptions

LDPCLMAIM-T3	Contract Lifecycle Management Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCLMAIM SKU. Pricing is based on the document tier for the LDPCLM SKU. Customers of LDPCLM must purchase LDPCLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCLMAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 3,000 Documents, per year)	\$16,000.00	USA	Subscriptions
LDPCLMAIM-T4	Contract Lifecycle Management Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCLMAIM SKU. Pricing is based on the document tier for the LDPCLM SKU. Customers of LDPCLM must purchase LDPCLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCLMAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 5,000 Documents, per year)	\$21,333.00	USA	Subscriptions
LDPCLMAIM-T5	Contract Lifecycle Management Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCLMAIM SKU. Pricing is based on the document tier for the LDPCLM SKU. Customers of LDPCLM must purchase LDPCLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCLMAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 10,000 Documents, per year)	\$38,400.00	USA	Subscriptions
LDPCLMAIM-T6	Contract Lifecycle Management Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCLMAIM SKU. Pricing is based on the document tier for the LDPCLM SKU. Customers of LDPCLM must purchase LDPCLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCLMAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 25,000 Documents, per year)	\$76,800.00	USA	Subscriptions
LDPCLMAIM-T7	Contract Lifecycle Management Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCLMAIM SKU. Pricing is based on the document tier for the LDPCLM SKU. Customers of LDPCLM must purchase LDPCLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCLMAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 50,000 Documents, per year)	\$122,880.00	USA	Subscriptions
LDPCLMAIM-T8	Contract Lifecycle Management Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCLMAIM SKU. Pricing is based on the document tier for the LDPCLM SKU. Customers of LDPCLM must purchase LDPCLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCLMAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 100,000 Documents, per year)	\$172,032.00	USA	Subscriptions
LDPCLMAIM-T9	Contract Lifecycle Management Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCLMAIM SKU. Pricing is based on the document tier for the LDPCLM SKU. Customers of LDPCLM must purchase LDPCLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCLMAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 250,000 Documents, per year)	\$301,056.00	USA	Subscriptions

LDPCLMAIM-T10	Contract Lifecycle Management Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCLMAIM SKU. Pricing is based on the document tier for the LDPCLM SKU. Customers of LDPCLM must purchase LDPCLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCLMAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 500,000 Documents, per year)	\$451,584.00	USA	Subscriptions
LDPCLMAIM-T11	Contract Lifecycle Management Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCLMAIM SKU. Pricing is based on the document tier for the LDPCLM SKU. Customers of LDPCLM must purchase LDPCLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCLMAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 1,000,000 Documents, per year)	\$722,534.00	USA	Subscriptions
LDPCLMAIM-T12	Contract Lifecycle Management Custom AI Models - LDP. Customer may purchase additional Custom AI Models in increments of 10 respectively under the LDPCLMAIM SKU. Pricing is based on the document tier for the LDPCLM SKU. Customers of LDPCLM must purchase LDPCLMAIM for additional increments of 10 Custom AI Models and cannot be combined with other LDPCLMAIM SKUs. This SKU is available for customers with 3,500 or less FSEs. (10 Custom AI Models, up to 2,000,000 Documents, per year)	\$1,156,055.00	USA	Subscriptions
BANK	Workday Bank Connectivity. This SKU is available for customers with 3,501 or greater FSEs. (3 Bank Logos, up to 1 million Payment Transactions, per year)	\$74,000.00	USA	Subscriptions
LDPBANK	Workday Bank Connectivity - LDP. This SKU is available for customers with 3,500 or less FSEs. (3 Bank Logos, up to 1 million Payment Transactions, per year)	\$52,800.00	USA	Subscriptions
BANKT	Workday Bank Connectivity Payment Entitlement. Customers of BANK must purchase BANKT for additional increments of 500,000 Payment Transactions. This SKU is available for customers with 3,501 or greater FSEs. (500,000 Payment Transactions, per year)	\$4,600.00	USA	Subscriptions
LDPBANKT	Workday Bank Connectivity Payment Entitlement - LDP. Customers of LDPBANK must purchase LDPBANKT for additional increments of 500,000 Payment Transactions. This SKU is available for customers with 3,500 or less FSEs. (500,000 Payment Transactions, per year)	\$2,500.00	USA	Subscriptions
AISB	Auditoria.AI SmartBots for Workday. This SKU is available for customers with 3,501 or greater FSEs. (1,000 Suppliers, per year)	\$74,000.00	USA	Subscriptions
LDPAISB	Auditoria.AI SmartBots for Workday - LDP. This SKU is available for customers with 3,500 or less FSEs. (1,000 Suppliers, per year)	\$52,800.00	USA	Subscriptions
EWM	Extended Workforce Management. This SKU is available for customers with 3,501 or greater FSEs. (0.92% of Annual Committed Spend through Service, per \$100)	\$0.92	USA	Subscriptions
LDPEWM	Extended Workforce Management - LDP. This SKU is available for customers with 3,500 or less FSEs. (0.75% of Annual Committed Spend through Service, per \$100)	\$0.75	USA	Subscriptions
STOW	Statement of Work. This SKU is available for customers with 3,501 or greater FSEs. (0.46% of Annual Committed Spend through Service, per \$100)	\$0.46	USA	Subscriptions
LDPSTOW	Statement of Work - LDP. This SKU is available for customers with 3,500 or less FSEs. (0.375% of Annual Committed Spend through Service, per \$100)	\$0.38	USA	Subscriptions
WPM	Worker Profile Management. This SKU is available for customers with 3,501 or greater FSEs. (per Worker Record, per year)	\$38.64	USA	Subscriptions
LDPWPM	Worker Profile Management - LDP. This SKU is available for customers with 3,500 or less FSEs. (per Worker Record, per year)	\$31.44	USA	Subscriptions

EWM-PAYG	Extended Workforce Management on the Pay As You Go model. This SKU is available for customers with 3,501 or greater FSEs. (1.15% of Annual Committed Spend through Service, per \$100)	\$1.15	USA	Subscriptions
LDPEWM-PAYG	Extended Workforce Management on the Pay As You Go model - LDP. This SKU is available for customers with 3,500 or less FSEs. (0.938% of Annual Committed Spend through Service, per \$100)	\$0.94	USA	Subscriptions
STOW-PAYG	Statement of Work on the Pay As You Go model. This SKU is available for customers with 3,501 or greater FSEs. (0.58% of Annual Committed Spend through Service, per \$100)	\$0.58	USA	Subscriptions
LDPSTOW-PAYG	Statement of Work on the Pay As You Go model - LDP. This SKU is available for customers with 3,500 or less FSEs. (0.469% of Annual Committed Spend through Service, per \$100)	\$0.47	USA	Subscriptions
WPM-PAYG	Worker Profile Management on the Pay As You Go model. Annual rate, billed 1/12 monthly. This SKU is available for customers with 3,501 or greater FSEs. (per Worker Record).	\$48.36	USA	Subscriptions
LDPWPM-PAYG	Worker Profile Management on the Pay As You Go model - LDP. Annual rate, billed 1/12 monthly. This SKU is available for customers with 3,500 or less FSEs. (per Worker Record).	\$39.36	USA	Subscriptions
ACC	Accounting Center. This SKU is available for customers with 3,501 or greater FSEs. (25 million Accounting Source Input Rows, per year)	\$215,000.00	USA	Subscriptions
LDPACC	Accounting Center - LDP. This SKU is available for customers with 3,500 or less FSEs. (25 million Accounting Source Input Rows, per year)	\$147,500.00	USA	Subscriptions
LRNXE	Workday Learning for Extended Enterprise (1,000 Seats, per year)	\$20,600.00	USA	Subscriptions
MSG	Messaging. This SKU is available for customers with 3,501 or greater FSEs. (100,000 Messages, per year)	\$20,500.00	USA	Subscriptions
LDPMSG	Messaging - LDP. This SKU is available for customers with 3,500 or less FSEs. (100,000 Messages, per year)	\$18,000.00	USA	Subscriptions
PLNFI	Financial Planning Instance (Additional). Customers of PLNFI must purchase PLNFI for additional Financial Planning Instance. This SKU is available for customers with 3,501 or greater FSEs. (Per Planning Instance, per year)	\$76,500.00	USA	Subscriptions
LDPPLNFI	Financial Planning Instance - LDP (Additional). Customers of LDPPLNFI must purchase LDPPLNFI for additional Financial Planning Instance. This SKU is available for customers with 3,500 or less FSEs. (Per Planning Instance, per year)	\$50,000.00	USA	Subscriptions
PLNXI	Operational Planning Instance (Additional). Customers of PLNX must purchase PLNXI for additional Operational Planning Instance. This SKU is available for customers with 3,501 or greater FSEs. (Per Planning Instance, per year)	\$76,500.00	USA	Subscriptions
LDPPLNXI	Workforce Planning Instance - LDP (Additional). Customers of LDPPLNW must purchase LDPPLNXI for additional Workforce Planning Instance. This SKU is available for customers with 3,500 or less FSEs. (Per Planning Instance, per year)	\$50,000.00	USA	Subscriptions
PLNWI	Workforce Planning Instance (Additional). Customers of PLNW must purchase PLNWI for additional Workforce Planning Instance. This SKU is available for customers with 3,501 or greater FSEs. (Per Planning Instance, per year)	\$76,500.00	USA	Subscriptions
LDPPLNWI	Operational Planning Instance - LDP (Additional). Customers of LDPPLNX must purchase LDPPLNWI for additional Operational Planning Instance. This SKU is available for customers with 3,500 or less FSEs. (Per Planning Instance, per year)	\$50,000.00	USA	Subscriptions
APLNNPI	Adaptive Planning Non Production Instance (Additional). Customers of PLNW, PLNF, PLNFC, PLNX, APLN, APLNP, or APLNC must purchase APLNNPI for additional Adaptive Planning Non Production Instance. (Per Planning Instance, per year)	\$4,000.00	USA	Subscriptions
APLNP	Adaptive Planning Base Plus (30 users included, per year)	\$408,000.00	USA	Subscriptions

APLNPU	Adaptive Planning Base Plus User (Additional). Customers of APLNP must purchase APLNPU for additional Adaptive Planning Base Plus User. (Per year)	\$4,080.00	USA	Subscriptions
APLN	Adaptive Planning Base (10 users included, per year)	\$90,000.00	USA	Subscriptions
APLNU	Adaptive Planning Base User (Additional). Customers of APLN must purchase APLNU for additional Adaptive Planning Base User. (Per year)	\$2,750.00	USA	Subscriptions
APLNC	Adaptive Planning and Consolidation Base (10 users included, per year)	\$110,000.00	USA	Subscriptions
APLNCU	Adaptive Planning and Consolidation Base User (Additional). Customers of APLNC must purchase APLNCU for additional Adaptive Planning and Consolidation Base User. (Per year)	\$4,000.00	USA	Subscriptions
PRACU	Prism Analytics Capacity Unit. Customers of PRA must purchase PRACU for additional increments of 10 million Published Data Rows. This SKU is available for customers with 3,501 or greater FSEs. (10 million Published Data Rows, per year)	\$20,400.00	USA	Subscriptions
LDPPRACU	Prism Analytics Capacity Unit - LDP. Customers of LDPPRA must purchase LDPPRACU for additional increments of 10 million Published Data Rows. This SKU is available for customers with 3,500 or less FSEs. (10 million Published Data Rows, per year)	\$20,400.00	USA	Subscriptions
PRA-USAGE	Prism Analytics Essentials. This SKU is available for customers with 3,501 or greater FSEs. (10 million Published Data Rows, per year)	\$108,000.00	USA	Subscriptions
LDPPRA-USAGE	Prism Analytics Essentials - LDP. This SKU is available for customers with 3,500 or less FSEs. (10 million Published Data Rows, per year)	\$92,000.00	USA	Subscriptions
SRCESS	Strategic Sourcing Essentials. This SKU is available for customers with 3,501 or greater FSEs. (10 users included, per year)	\$152,000.00	USA	Subscriptions
LDPSRCESS	Strategic Sourcing Essentials - LDP. This SKU is available for customers with 3,500 or less FSEs. (10 users included, per year)	\$99,000.00	USA	Subscriptions
SRCEXP	Strategic Sourcing Expert. This SKU is available for customers with 3,501 or greater FSEs. (20 users included, per year)	\$353,000.00	USA	Subscriptions
LDPSRCEXP	Strategic Sourcing Expert - LDP. This SKU is available for customers with 3,500 or less FSEs. (20 users included, per year)	\$229,000.00	USA	Subscriptions
SRCINT	Strategic Sourcing Intake. This SKU is available for customers with 3,501 or greater FSEs. (Unlimited intake events, per year)	\$40,800.00	USA	Subscriptions
LDPSRCINT	Strategic Sourcing Intake - LDP. This SKU is available for customers with 3,500 or less FSEs. (Unlimited intake events, per year)	\$27,000.00	USA	Subscriptions
SRCSTM	Strategic Sourcing Supplier Management. This SKU is available for customers with 3,501 or greater FSEs. (Unlimited supplier events, per year)	\$81,600.00	USA	Subscriptions
LDPSRCSTM	Strategic Sourcing Supplier Management - LDP. This SKU is available for customers with 3,500 or less FSEs. (Unlimited supplier events, per year)	\$54,000.00	USA	Subscriptions
SRCUSR	Strategic Sourcing User (Additional). Customers of SRCESS or SRCEXP must purchase SRCUSR for additional Strategic Sourcing User. This SKU is available for customers with 3,501 or greater FSEs. (Per year)	\$5,100.00	USA	Subscriptions
LDPSRCUSR	Strategic Sourcing User - LDP (Additional). Customers of LDPSRCESS or LDPSRCEXP must purchase LDPSRCUSR for additional Strategic Sourcing User. (Per year). This SKU is available for customers with 3,500 or less FSEs. (Per year)	\$3,375.00	USA	Subscriptions
INNSRNF	Innovation Services - No Fee	\$0.00	USA	Subscriptions

WGC	Workday Government Cloud eligible for CHCM, TLO, CCB, USP, TT, REC, PRJT, PRA, PRA-USAGE, PRACU, EXP, FIN, PRO, INV, GM, PB, GPC, XTND, JRNY, JRNY-STU, WSS, MCNF, LRN, CCLRN, LRNXE, BYOK, HLP, ACC, SC, SCLO, PPLA. WGC eligible SKUs are published on the FedRAMP marketplace (https://marketplace.fedramp.gov/products/FR2103344623). WGC is not to be combined with WGC-F. (30% of Annual Subscription Fee, excluding Workday Success Plan, per \$100 for purchases exceeding \$93,000)	\$30.00	USA	Subscriptions
WGC-F	Workday Government Cloud minimum purchase price and eligible for CHCM, TLO, CCB, USP, TT, REC, PRJT, PRA, PRA-USAGE, PRACU, EXP, FIN, PRO, INV, GM, PB, GPC, XTND, JRNY, JRNY-STU, WSS, MCNF, LRN, CCLRN, LRNXE, BYOK, HLP, ACC, SC, SCLO, PPLA. WGC eligible SKUs are published on the FedRAMP marketplace (https://marketplace.fedramp.gov/products/FR2103344623). WGC-F is not to be combined with WGC. (applies when 30% of the Annual Subscription Fee, excluding Workday Success Plan, is less than \$93,000).	\$93,000.00	USA	Subscriptions
WSP-AccelerateEssentials-1	Workday Success Plan Accelerate Essentials for customers who purchase one of either Core HCM or Core Financials. WSP-AccelerateEssentials-1 is not to be combined with other WSP SKU codes. (10% of Annual Subscriptions Fee, excluding Workday Government Cloud, per \$100 for purchases exceeding \$30,000)	\$10.00	USA	Subscriptions
WSP-AccelerateEssentials-2	Workday Success Plan Accelerate Essentials for customers who purchase both Core HCM and Core Financials. WSP-AccelerateEssentials-2 is not to be combined with other WSP SKU codes. (10% of Annual Subscriptions Fee, excluding Workday Government Cloud, per \$100 for purchases exceeding \$35,000)	\$10.00	USA	Subscriptions
WSP-Accelerate-1	Workday Success Plan Accelerate for customers who purchase one of either Core HCM or Core Financials. WSP-Accelerate-1 is not to be combined with other WSP SKU codes. (20% of Annual Subscriptions Fee, excluding Workday Government Cloud, per \$100 for purchases exceeding \$80,000)	\$20.00	USA	Subscriptions
WSP-Accelerate-2	Workday Success Plan Accelerate for customers who purchase both Core HCM and Core Financials. WSP-Accelerate-2 is not to be combined with other WSP SKU codes. (20% of Annual Subscriptions Fee, excluding Workday Government Cloud, per \$100 for purchases exceeding \$95,000)	\$20.00	USA	Subscriptions
WSP-AcceleratePlus-1	Workday Success Plan Accelerate Plus for customers who purchase one of either Core HCM or Core Financials. WSP-AcceleratePlus-1 is not to be combined with other WSP SKU codes. (30% of Annual Subscriptions Fee, excluding Workday Government Cloud, per \$100 for purchases exceeding \$300,000)	\$30.00	USA	Subscriptions
WSP-AcceleratePlus-2	Workday Success Plan Accelerate Plus for customers who purchase both Core HCM and Core Financials. WSP-AcceleratePlus-2 is not to be combined with other WSP SKU codes. (30% of Annual Subscriptions Fee, excluding Workday Government Cloud, per \$100 for purchases exceeding \$350,000)	\$30.00	USA	Subscriptions
WSP-AccelerateEssentials-F1	Workday Success Plan Accelerate Essentials minimum purchase price for customers who purchase one of either Core HCM or Core Financials. WSP-AccelerateEssentials-F1 is not to be combined with other WSP SKU codes. (applies when 10% of the Annual Subscription Fee, excluding Workday Government Cloud, is less than \$30,000)	\$30,000.00	USA	Subscriptions
WSP-AccelerateEssentials-F2	Workday Success Plan Accelerate Essentials minimum purchase price for customers who purchase both Core HCM and Core Financials. WSP-AccelerateEssentials-F2 is not to be combined with other WSP SKU codes. (applies when 10% of the Annual Subscription Fee, excluding Workday Government Cloud, is less than \$35,000)	\$35,000.00	USA	Subscriptions

WSP-Accelerate-F1	Workday Success Plan Accelerate minimum purchase price for customers who purchase one of either Core HCM or Core Financials. WSP-Accelerate-F1 is not to be combined with other WSP SKU codes. (applies when 20% of the Annual Subscription Fee, excluding Workday Government Cloud, is less than \$80,000)	\$80,000.00	USA	Subscriptions
WSP-Accelerate-F2	Workday Success Plan Accelerate minimum purchase price for customers who purchase both Core HCM and Core Financials. WSP-Accelerate-F2 is not to be combined with other WSP SKU codes. (applies when 20% of the Annual Subscription Fee, excluding Workday Government Cloud, is less than \$95,000)	\$95,000.00	USA	Subscriptions
WSP-AcceleratePlus-F1	Workday Success Plan Accelerate Plus minimum purchase price for customers who purchase one of either Core HCM or Core Financials. WSP-AcceleratePlus-F1 is not to be combined with other WSP SKU codes. (applies when 30% of the Annual Subscription Fee, excluding Workday Government Cloud, is less than \$300,000)	\$300,000.00	USA	Subscriptions
WSP-AcceleratePlus-F2	Workday Success Plan Accelerate Plus minimum purchase price for customers who purchase both Core HCM and Core Financials. WSP-AcceleratePlus-F2 is not to be combined with other WSP SKU codes. (applies when 30% of the Annual Subscription Fee, excluding Workday Government Cloud, is less than \$350,000)	\$350,000.00	USA	Subscriptions
WSP-TAM-T1	Workday Success Plan Technical Account Management. WSP-TAM-T1 is not to be combined with other WSP SKU codes. This SKU is available for customers with 29,999 or less FSEs. (Per year)	\$350,000.00	USA	Subscriptions
WSP-TAM-T2	Workday Success Plan Technical Account Management. WSP-TAM-T2 is not to be combined with other WSP SKU codes. This SKU is available for customers with 30,000 or greater FSEs. (Per year)	\$600,000.00	USA	Subscriptions
XTND-T1	Extend (15GB per year entitlement, up to 4,500 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$103,500.00	USA	Subscriptions
XTND-T2	Extend (20GB per year entitlement, up to 6,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$116,054.00	USA	Subscriptions
XTND-T3	Extend (25GB per year entitlement, up to 7,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$126,830.00	USA	Subscriptions
XTND-T4	Extend (30GB per year entitlement, up to 9,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$136,374.00	USA	Subscriptions
XTND-T5	Extend (35GB per year entitlement, up to 10,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$145,002.00	USA	Subscriptions
XTND-T6	Extend (40GB per year entitlement, up to 12,500 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$152,915.00	USA	Subscriptions

XTND-T7	Extend (50GB per year entitlement, up to 15,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$167,115.00	USA	Subscriptions
XTND-T8	Extend (60GB per year entitlement, up to 17,500 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$179,690.00	USA	Subscriptions
XTND-T9	Extend (70GB per year entitlement, up to 20,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$191,058.00	USA	Subscriptions
XTND-T10	Extend (75GB per year entitlement, up to 22,500 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$196,376.00	USA	Subscriptions
XTND-T11	Extend (85GB per year entitlement, up to 25,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$209,321.00	USA	Subscriptions
XTND-T12	Extend (95GB per year entitlement, up to 27,500 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$219,413.00	USA	Subscriptions
XTND-T13	Extend (105GB per year entitlement, up to 30,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$233,949.00	USA	Subscriptions
XTND-T14	Extend (115GB per year entitlement, up to 35,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$248,788.00	USA	Subscriptions
XTND-T15	Extend (135GB per year entitlement, up to 40,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$272,947.00	USA	Subscriptions
XTND-T16	Extend (155GB per year entitlement, up to 45,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$297,152.00	USA	Subscriptions
XTND-T17	Extend (170GB per year entitlement, up to 50,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$317,676.00	USA	Subscriptions

XTND-T18	Extend (200GB per year entitlement, up to 60,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$350,954.00	USA	Subscriptions
XTND-T19	Extend (235GB per year entitlement, up to 70,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$400,229.00	USA	Subscriptions
XTND-T20	Extend (270GB per year entitlement, up to 80,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$453,796.00	USA	Subscriptions
XTND-T21	Extend (310GB per year entitlement, up to 90,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$516,468.00	USA	Subscriptions
XTND-T22	Extend (365GB per year entitlement, up to 100,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$598,220.00	USA	Subscriptions
XTND-T23	Extend (410GB per year entitlement, up to 125,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$678,065.00	USA	Subscriptions
XTND-T24	Extend (500GB per year entitlement, up to 150,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$759,002.00	USA	Subscriptions
XTND-T25	Extend (595GB per year entitlement, up to 175,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$837,854.00	USA	Subscriptions
XTND-T26	Extend (685GB per year entitlement, up to 200,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$907,669.00	USA	Subscriptions
XTND-T27	Extend (825GB per year entitlement, up to 250,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$1,008,829.00	USA	Subscriptions
XTND-T28	Extend (1,015GB per year entitlement, up to 300,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$1,134,913.00	USA	Subscriptions

XTND-T29	Extend (1,295GB per year entitlement, up to 400,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$1,303,408.00	USA	Subscriptions
XTND-T30	Extend (1,675GB per year entitlement, up to 500,000 FSE) The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on FSE count. GB capacity and subscription price is per year for each year of the subscription term. XTND is eligible for Workday Government Cloud and not to be combined with other XTND SKU codes.	\$1,508,600.00	USA	Subscriptions
XTND-ESS-T1	Extend Essentials. XTND-ESS-T1 is not to be combined with XTND, XTND-PRO SKUs, or other XTND-ESS SKUs (3 Apps, up to 3,500 FSE, per year)	\$100,000.00	USA	Subscriptions
XTND-ESS-T2	Extend Essentials. XTND-ESS-T2 is not to be combined with XTND, XTND-PRO SKUs, or other XTND-ESS SKUs (3 Apps, up to 10,000 FSE, per year)	\$153,000.00	USA	Subscriptions
XTND-ESS-T3	Extend Essentials. XTND-ESS-T3 is not to be combined with XTND, XTND-PRO SKUs, or other XTND-ESS SKUs (3 Apps, up to 30,000 FSE, per year)	\$306,000.00	USA	Subscriptions
XTND-ESS-T4	Extend Essentials. XTND-ESS-T4 is not to be combined with XTND, XTND-PRO SKUs, or other XTND-ESS SKUs (3 Apps, up to 100,000 FSE, per year)	\$459,000.00	USA	Subscriptions
XTND-ESS-T5	Extend Essentials. XTND-ESS-T5 is not to be combined with XTND, XTND-PRO SKUs, or other XTND-ESS SKUs (3 Apps, for 100,001 or more FSE, per year)	\$918,000.00	USA	Subscriptions
XTND-PRO-T1	Extend Professional. XTND-PRO-T1 is not to be combined with XTND, XTND-ESS SKUs, or other XTND-PRO SKUs (10 Apps, up to 3,500 FSE, per year)	\$240,000.00	USA	Subscriptions
XTND-PRO-T2	Extend Professional. XTND-PRO-T2 is not to be combined with XTND, XTND-ESS SKUs, or other XTND-PRO SKUs (10 Apps, up to 10,000 FSE, per year)	\$357,000.00	USA	Subscriptions
XTND-PRO-T3	Extend Professional. XTND-PRO-T3 is not to be combined with XTND, XTND-ESS SKUs, or other XTND-PRO SKUs (10 Apps, up to 30,000 FSE, per year)	\$714,000.00	USA	Subscriptions
XTND-PRO-T4	Extend Professional. XTND-PRO-T4 is not to be combined with XTND, XTND-ESS SKUs, or other XTND-PRO SKUs (10 Apps, up to 100,000 FSE, per year)	\$1,071,000.00	USA	Subscriptions
XTND-PRO-T5	Extend Professional. XTND-PRO-T5 is not to be combined with XTND, XTND-ESS SKUs, or other XTND-PRO SKUs (3 Apps, for 100,001 or more FSE, per year)	\$2,040,000.00	USA	Subscriptions
XTND-APP-3PK-T1	Extend Additional Apps. Customer may purchase additional Apps in increments of 3 respectively under the XTND-APP-3PK SKU. Pricing is based on the FSE tier for the corresponding XTND-ESS or XTND-PRO SKU. Customers of XTND-ESS or XTND-PRO must purchase XTND-APP-3PK for additional increments of 3 Apps and cannot be combined with other XTND-APP-3PK SKUs or with XTND. (Additional 3 Apps, up to 3,500 FSE, per year)	\$70,000.00	USA	Subscriptions
XTND-APP-3PK-T2	Extend Additional Apps. Customer may purchase additional Apps in increments of 3 respectively under the XTND-APP-3PK SKU. Pricing is based on the FSE tier for the corresponding XTND-ESS or XTND-PRO SKU. Customers of XTND-ESS or XTND-PRO must purchase XTND-APP-3PK for additional increments of 3 Apps and cannot be combined with other XTND-APP-3PK SKUs or with XTND. (Additional 3 Apps, up to 10,000 FSE, per year)	\$102,000.00	USA	Subscriptions
XTND-APP-3PK-T3	Extend Additional Apps. Customer may purchase additional Apps in increments of 3 respectively under the XTND-APP-3PK SKU. Pricing is based on the FSE tier for the corresponding XTND-ESS or XTND-PRO SKU. Customers of XTND-ESS or XTND-PRO must purchase XTND-APP-3PK for additional increments of 3 Apps and cannot be combined with other XTND-APP-3PK SKUs or with XTND. (Additional 3 Apps, up to 30,000 FSE, per year)	\$204,000.00	USA	Subscriptions

XTND-APP-3PK-T4	Extend Additional Apps. Customer may purchase additional Apps in increments of 3 respectively under the XTND-APP-3PK SKU. Pricing is based on the FSE tier for the corresponding XTND-ESS or XTND-PRO SKU. Customers of XTND-ESS or XTND-PRO must purchase XTND-APP-3PK for additional increments of 3 Apps and cannot be combined with other XTND-APP-3PK SKUs or with XTND. (Additional 3 Apps, up to 100,000 FSE, per year)	\$306,000.00	USA	Subscriptions
XTND-APP-3PK-T5	Extend Additional Apps. Customer may purchase additional Apps in increments of 3 respectively under the XTND-APP-3PK SKU. Pricing is based on the FSE tier for the corresponding XTND-ESS or XTND-PRO SKU. Customers of XTND-ESS or XTND-PRO must purchase XTND-APP-3PK for additional increments of 3 Apps and cannot be combined with other XTND-APP-3PK SKUs or with XTND. (Additional 3 Apps, for 100,001 or more FSE, per year)	\$561,000.00	USA	Subscriptions
DT-Tenant-Cus-Imp-1	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant (up to 3,500 worker count, Non Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$28,800.00	USA	Subscriptions
DT-Tenant-Cus-Imp-2	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant (up to 3,500 worker count, Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$163,200.00	USA	Subscriptions
DT-Tenant-Cus-Imp-3	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant (up to 10,000 worker count, Non Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$43,200.00	USA	Subscriptions
DT-Tenant-Cus-Imp-4	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant (up to 10,000 worker count, Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$163,200.00	USA	Subscriptions
DT-Tenant-Cus-Imp-5	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM and FIN, (2) HCM and PAY, (3) FIN and PAY, or (4) HCM, FIN, and PAY (up to 30,000 worker count, Non Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$114,000.00	USA	Subscriptions

DT-Tenant-Cus-Imp-6	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM and FIN, (2) HCM and PAY, (3) FIN and PAY, or (4) HCM, FIN, and PAY (up to 30,000 worker count, Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$171,600.00	USA	Subscriptions
DT-Tenant-Cus-Imp-7	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM-only or (2) FIN-only (up to 30,000 worker count, Non Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$57,000.00	USA	Subscriptions
DT-Tenant-Cus-Imp-8	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM-only or (2) FIN-only (up to 30,000 worker count, Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$163,200.00	USA	Subscriptions
DT-Tenant-Cus-Imp-9	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM and FIN, (2) HCM and PAY, (3) FIN and PAY, or (4) HCM, FIN, and PAY (up to 80,000 worker count, Non Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$235,200.00	USA	Subscriptions
DT-Tenant-Cus-Imp-10	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM and FIN, (2) HCM and PAY, (3) FIN and PAY, or (4) HCM, FIN, and PAY (up to 80,000 worker count, Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$343,200.00	USA	Subscriptions
DT-Tenant-Cus-Imp-11	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM-only or (2) FIN-only (up to 80,000 worker count, Non Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$195,600.00	USA	Subscriptions

DT-Tenant-Cus-Imp-12	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM-only or (2) FIN-only (up to 80,000 worker count, Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$326,400.00	USA	Subscriptions
DT-Tenant-Cus-Imp-13	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM and FIN, (2) HCM and PAY, (3) FIN and PAY, or (4) HCM, FIN, and PAY (up to 150,000 worker count, Non Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$244,800.00	USA	Subscriptions
DT-Tenant-Cus-Imp-14	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM and FIN, (2) HCM and PAY, (3) FIN and PAY, or (4) HCM, FIN, and PAY (up to 150,000 worker count, Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$354,000.00	USA	Subscriptions
DT-Tenant-Cus-Imp-15	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM-only or (2) FIN-only (up to 150,000 worker count, Non Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$240,000.00	USA	Subscriptions
DT-Tenant-Cus-Imp-16	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM-only or (2) FIN-only (up to 150,000 worker count, Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$326,400.00	USA	Subscriptions
DT-Tenant-Cus-Imp-17	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM and FIN, (2) HCM and PAY, (3) FIN and PAY, or (4) HCM, FIN, and PAY (up to 400,000 worker count, Non Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$368,400.00	USA	Subscriptions

DT-Tenant-Cus-Imp-18	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM and FIN, (2) HCM and PAY, (3) FIN and PAY, or (4) HCM, FIN, and PAY (up to 400,000 worker count, Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$368,400.00	USA	Subscriptions
DT-Tenant-Cus-Imp-19	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM-only or (2) FIN-only (up to 400,000 worker count, Non Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$240,000.00	USA	Subscriptions
DT-Tenant-Cus-Imp-20	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM-only or (2) FIN-only (up to 400,000 worker count, Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$326,400.00	USA	Subscriptions
DT-Tenant-Cus-Imp-21	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM and FIN, (2) HCM and PAY, (3) FIN and PAY, or (4) HCM, FIN, and PAY (up to 650,000 worker count, Non Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$435,600.00	USA	Subscriptions
DT-Tenant-Cus-Imp-22	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM and FIN, (2) HCM and PAY, (3) FIN and PAY, or (4) HCM, FIN, and PAY (up to 650,000 worker count, Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$435,600.00	USA	Subscriptions
DT-Tenant-Cus-Imp-23	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM-only or (2) FIN-only (up to 650,000 worker count, Non Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$240,000.00	USA	Subscriptions

DT-Tenant-Cus-Imp-24	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM-only or (2) FIN-only (up to 650,000 worker count, Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$326,400.00	USA	Subscriptions
DT-Tenant-Cus-Imp-25	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM and FIN, (2) HCM and PAY, (3) FIN and PAY, or (4) HCM, FIN, and PAY (for 650,001 or greater worker count, Non Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$435,600.00	USA	Subscriptions
DT-Tenant-Cus-Imp-26	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM and FIN, (2) HCM and PAY, (3) FIN and PAY, or (4) HCM, FIN, and PAY (for 650,001 or greater worker count, Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$435,600.00	USA	Subscriptions
DT-Tenant-Cus-Imp-27	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM-only or (2) FIN-only (for 650,001 or greater worker count, Non Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$326,400.00	USA	Subscriptions
DT-Tenant-Cus-Imp-28	Deployment / Implementation (non-production environment) Tenant - Customer Implementation Tenant for customers who purchase either (1) HCM-only or (2) FIN-only (for 650,001 or greater worker count, Extended Configuration Tenant). The worker count references total workers (active employees and contingent workers). This SKU is not to be combined with other DT-Tenant-Cus-Imp SKUs. Customers may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$435,600.00	USA	Subscriptions
DT-Tenant-Cus-Demo	Customer Demonstration (non-production environment) Tenant. Customers may select the purchase of an Demonstration Tenant (synthetic data) in Tenant increments of 1 (per Tenant, per year)	\$6,900.00	USA	Subscriptions
DT-Tenant-Par-Imp	Deployment / Implementation (non-production environment) Tenant - Partner Implementation Tenant. Partners may select the purchase of an Implementation Tenant (for production data) in Tenant increments of 1 (per Tenant, per year)	\$27,600.00	USA	Subscriptions
DT-Tenant-Par-Demo	Partner Demonstration (non-production environment) Tenant. Partners may select the purchase of an Demonstration Tenant (for synthetic data) in Tenant increments of 1 (per Tenant, per year)	\$27,600.00	USA	Subscriptions

PSEM	Engagement Manager Primary point of contact for the customer; manage project implementation; guides Workday's deployment methodology, tools/templates, and interaction with the Workday's operations and product teams to ensure project completion. Responsible for resolving project-related issues and reporting overall project status. Requires 3+ years of relevant experience.	\$420.00	USA	Professional Services
PSSREM	Senior Engagement Manager reporting overall project status. Requires 6+ years of relevant experience.	\$450.00	USA	Professional Services
PSPD	Project Director Reviews project plan to determine time schedule, resource allocation, project procedures, staffing requirements. Confers with project staff to outline work plan, assigns duties, responsibilities, and scope of authority. Directs and coordinates project personnel to ensure project meets objectives within fiscal controls. Reviews status reports prepared by project personnel. Modifies schedules or plans as required. Analyzes data to determine solutions, alternate methods, and procedures and advises customer. Prepares project reports for management, customers, and others. Requires at least 10+ years of relevant experience.	\$550.00	USA	Professional Services
PSCON	Consultant Completes functional and technical project activities to provide implementation guidance to customer. Leads workshops to improve customer understanding of the features and functions of Workday services. Works directly with the customer to design business processes, gather functional, integration and reporting requirements, and map customer's current data to Workday inputs. Configures Workday SaaS offering to customer requirements, builds in-scope custom integrations, and provides support for the configuration and testing of Configured Integrations. Provide guidance during testing and data conversion project activities. Requires at least 3+ years of relevant experience.	\$300.00	USA	Professional Services
PSSRCON	Senior Consultant Responsible for providing functional and technical expertise for product implementation projects. Architects solutions to customer's requirements and designs cross-application solutions. Manages escalations of deployment and product issues. Participates in design sessions, advises on test strategies and deployment activities. Responsible for configuring, developing, and guiding Customer's solution for a work stream. Requires at least 5+ years of relevant experience.	\$390.00	USA	Professional Services
PSPRINCON	Principal Consultant Provides consulting and support services specifically tailored to meet the needs of individual clients. Responsible for providing functional and technical expertise for product implementation projects. Architects solutions to customer's requirements and designs cross-application solutions. Manages escalations of deployment and product issues. Participates in design sessions, advises on test strategies and deployment activities. Responsible for configuring, developing, and guiding Customer's solution for a work stream. Requires at least 5+ years of relevant experience.	\$435.00	USA	Professional Services
TC	Training Credits Acquired (0-10)	\$800.00	USA	Training
LODHCM10	Learn On-Demand – HCM Library 10 Initial Users	\$3,000.00	USA	Training
LODPAY10	Learn On-Demand – Payroll Library 10 Initial Users	\$3,000.00	USA	Training
LODFIN10	Learn On-Demand – Financials Library 10 Initial Users	\$3,000.00	USA	Training
LODEG10	Learn On-Demand – Education & Government Library 10 Initial Users	\$3,000.00	USA	Training
LODTECH10	Learn On-Demand – Cross-Application Technology Library 10 Initial Users	\$3,000.00	USA	Training

LODHCM5	Learn On-Demand – HCM Library 5 Additional Users	\$1,000.00	USA	Training
LODPAY5	Learn On-Demand – Payroll Library 5 Additional User	\$1,000.00	USA	Training
LODFIN5	Learn On-Demand – Financials Library 5 Additional Users	\$1,000.00	USA	Training
LODEG5	Learn On-Demand – Education & Government Library 5 Additional Users	\$1,000.00	USA	Training
LODTECH5	Learn On-Demand – Cross-Application Technology Library 5 Additional Users	\$1,000.00	USA	Training
AK	Adoption Kit (\$3,000 plus an additional \$0.50 per FSE)	\$3,000.00	USA	Training
PLNTRN10	Adaptive Planning - Administrator Training Kit 10 Initial Users	\$7,500.00	USA	Training
PLNTRN5	Adaptive Planning - Administrator Training Kit 5 Initial Users	\$4,500.00	USA	Training
PLNTRN1	Adaptive Planning - Administrator Training Kit 1 Additional User	\$650.00	USA	Training
VNDLYTRN10	VNDLY - Administrator Training Kit - 10 Initial Users	\$7,500.00	USA	Training
VNDLYTRN5	VNDLY - Administrator Training Kit - 5 Initial Users	\$4,500.00	USA	Training
VNDLYTRN1	VNDLY - Administrator Training Kit - 1 Additional User	\$650.00	USA	Training

Service Category #2: Other Ancillary Goods or Services

Avaap Client Side Role Rates	Title Description	Rate/hr.
Analyst/Sr.	Analysts and Senior Analysts have a conceptual understanding of best practices and related tools. They focus on the deliverables and provide support as directed. They work with a leader and strive to continue learning best practices.	\$ 145.00
Consultant	Consultants possess a foundational understanding of best practices and tools. They follow a structured approach using established deliverables. They generally work as part of a team supporting the project lead but can work independently with proper support.	\$ 180.00
Senior Consultant	Senior Consultants possess a thorough understanding of best practices and tools. They are responsible for developing and delivering strategy and related plans for clients with moderate size, scope, and complexity. They typically play a lead role and look to the client sponsor and project team for support and final approval.	\$ 190.00
Principal Consultant	Principal Consultants have experience determining the application of a variety of principles and tools based on the client's needs. They are responsible for developing and delivering strategies and plans for client projects which are significant in size, scope, and complexity. They often lead multiple projects and teams.	\$ 200.00
Director	Directors possess expert-level experience determining the application of best practices and tools for projects/programs that are strategically significant in size, scope, and complexity. They serve as a strategic partner to the client, ensuring consistent on-time, on-budget completion of deliverables. They direct resources, as needed, and maintain client satisfaction through ongoing quality assurance.	\$ 265.00
Assessment Services	Description	Fixed Fee
Business Analysis Quick Assessment	- Timing 3-4 Weeks - An analysis and documentation of up to 8 current business processes which outlines complexities and identifies current issues, redundancies, and bottlenecks within each process within a function e.g., Hiring, Recruiting, Item Procurement. - Provides recommended initiatives to streamline processes, leading to better efficiencies within the selected function.	\$ 60,000.00
Project Portfolio Assessment	- Timing 6-8 weeks - A project portfolio assessment reviews an organization's entire project portfolio to evaluate the overall performance of the portfolio and ensure consistency between, projects/programs, strategic alignment, prioritization, risk and opportunity identification. - Allows leadership to make informed decisions around prioritizing, resourcing, and managing their project portfolio. - Ensures they are aligning the portfolio with the organization's strategic objectives in mind. - Identifies gaps and risks to evaluate their impact on the organization and determine appropriate mitigation tactics.	\$ 50,000.00
Change Maturity Assessment	-Timing 4-6 Weeks - Change Maturity Model: A framework that describes the levels of change maturity, identifying how well an organization performs and integrates change management best practices into organizational projects. - Change Maturity Assessment: Measures your organization's current state change capabilities and provides a recommendation roadmap to guide decisions regarding what actions and activities you can take to improve your change maturity. - Provides Organizations an understanding of your current level of change maturity and what that means for your current change efforts. - Creates an overview areas of strength and opportunity to guide planning for improving and advancing your maturity level. - Outputs includes customized recommendation roadmap that will help you reach your desired level of change maturity.	\$ 40,000.00

Service Category #2: Other Ancillary Goods or Services		
Change Academy Classes	<ul style="list-style-type: none"> - Full Class minimum 8 - Can be delivered remote or onsite. If onsite, travel would be additional - Additional Discount available depending on class size Available on request 	Cost/Person
Exploring Change Management (QEPTM)	<ul style="list-style-type: none"> - Focuses on understanding the importance of change management and exploring change essentials to build individual change capability. - Learning Objectives <ul style="list-style-type: none"> Define change management and how it impacts organizational change success Understand the value of change management for every organization Leverage the Avaap Change Approach to connect, scale, and thrive in any change environment Explore and apply the key Avaap Change Essentials to reach change goals Develop a customized roadmap to grow personal change capability - 6 Educational Hours 	\$599/person
Change In Practice (QEPTM)	<ul style="list-style-type: none"> - Teaches new change leaders how to use the Avaap Change Approach to apply change deliverables to any change initiative or strategy. - Learning Objectives <ul style="list-style-type: none"> Discover the four focus areas of the Avaap Change Approach Understand the importance of using the approach to create successful change outcomes Learn how to apply 10+ change deliverable tools throughout your change Build a change strategy and change plan for your specific project or initiative - 16 Educational Hours 	\$1,999/person
Exploring Change Analytics	<ul style="list-style-type: none"> - Shares the value of change analytics and how to identify data and visualization opportunities to measure, inform, and manage change successfully. - Learning Objectives <ul style="list-style-type: none"> Articulate what change analytics is and the value it provides for your organization Identify and understand sources of data that can be used for change analytics Interpret and analyze visualizations to better inform change activities - 3 Educational Hours 	\$349/person
Change Analytics In Practice	<ul style="list-style-type: none"> - Experiential workshop designed to build the best change analytics approach to track change and inform your organization of change progress. - Learning Objectives <ul style="list-style-type: none"> Identify and understand types of metrics and data that can be used in change analytics Learn various methods to use available data and create visuals Take insights and actions from the data and use it to inform change activities - 7 Educational Hours 	\$799/person
Becoming a Trusted Change Sponsor	<ul style="list-style-type: none"> - Explore how to be most effective in the sponsor role and learn how providing visible leadership is required for change to be successful. - Learning Objectives <ul style="list-style-type: none"> Review the value of change management Explore how change impacts you and others Understand your role as a change sponsor Develop a customized change sponsor roadmap - 3 Educational Hours 	\$399/person
Becoming an Elective Leader of Change	<ul style="list-style-type: none"> - Learn how effective change leadership influences employee experience and leads to quicker adoption and realized benefits. - Learning Objectives <ul style="list-style-type: none"> Review the value of change management Explore how change impacts you and others Understand how to lead through change Develop a leading through change roadmap - 4 Educational Hours 	\$449/person
Change Management for Project Managers	<ul style="list-style-type: none"> - Learning Objectives <ul style="list-style-type: none"> Review the value of change management Explore how change impacts you and others Understand the collaborative relationship between project management and change management Develop a customized project manager change roadmap Learn five key change tools - 5.5 Educational Hours 	\$699/person