

Pricing Addendum

This pricing addendum provides cost information for the AI Governance, Compliance, and Enablement Platform described in our technical proposal. Pricing is structured per RFP Exhibit 1 requirements using discount pricing from list price.

Pricing Structure

Minimum Discount from List Price: 40%

All pricing below reflects the 40% TXShare cooperative discount applied to list prices. This discount applies to all items in the catalog and represents the minimum discount. Greater discounts may be offered to individual Participating Entities based on volume, multi-year commitments, or other factors.

Service Category #1: AI Governance, Compliance, and Enablement Platform

Annual Software License Pricing

Flat annual subscription pricing based on agency employee count. All tiers include implementation, training, and standard support.

TIER / AGENCY SIZE	LIST PRICE	TXSHARE PRICE (40% DISCOUNT)
Essentials Up to 250 employees	\$65,000/year	\$39,000/year

TIER / AGENCY SIZE	LIST PRICE	TXSHARE PRICE (40% DISCOUNT)
Professional 251 – 1,000 employees	\$110,000/year	\$66,000/year
Enterprise 1,001 – 5,000 employees	\$185,000/year	\$111,000/year
Enterprise Plus 5,001+ employees	\$300,000/year	\$180,000/year

Included in Annual License (All Tiers)

COMPONENT	LIST PRICE	TXSHARE PRICE
Implementation Services	\$25,000	\$0 (Included)
Configuration & Setup	Included	\$0 (Included)
Administrator Training (up to 4 sessions)	\$10,000	\$0 (Included)
End-User Training Sessions	\$5,000	\$0 (Included)
Standard Support (Business Hours M-F)	Included	\$0 (Included)
Platform Updates & Maintenance	Included	\$0 (Included)
Documentation & Training Materials	Included	\$0 (Included)

Service Category #2: Other AI Governance-Related Tools and Services

Optional Enhancement Modules

MODULE / SERVICE	LIST PRICE	TXSHARE PRICE (40% DISCOUNT)
Secure Agentic AI Marketplace Module Curated environment for approved AI tools with vetting and smart filters	\$25,000/year	\$15,000/year
Agentic AI Workflow Builder Customizable workflows tailored to departmental needs	\$30,000/year	\$18,000/year
Role-Specific AI Training Program Tailored learning modules for executives, staff, and technical users	\$15,000/year	\$9,000/year
Premium Support (24/7 with 2-hour SLA)	\$20,000/year	\$12,000/year
On-Premises Deployment Add-on	\$35,000 (one-time)	\$21,000 (one-time)

Professional Services

SERVICE	LIST PRICE	TXSHARE PRICE (40% DISCOUNT)
Additional Training Days (per day)	\$2,500/day	\$1,500/day
Custom Integration Development (per integration)	\$15,000	\$9,000

SERVICE	LIST PRICE	TXSHARE PRICE (40% DISCOUNT)
Annual Governance Assessment & Advisory	\$20,000	\$12,000
Additional Data Storage (per 100GB/year)	\$1,000/year	\$600/year

Hourly Rates for Custom Work

LABOR CATEGORY	LIST RATE	TXSHARE RATE (40% DISCOUNT)
Senior AI Solutions Architect	\$275/hour	\$165/hour
AI Governance Consultant	\$225/hour	\$135/hour
Senior Developer	\$200/hour	\$120/hour
Project Manager	\$175/hour	\$105/hour
Business Analyst / Technical Trainer	\$150/hour	\$90/hour

Pricing Notes

- **Sales Tax:** Not included. Participating Entities are generally tax exempt.
- **Freight/Shipping:** Not applicable for SaaS delivery. On-premises deployment shipping costs are included in the deployment add-on.
- **Administrative Fee:** The 2.5% TXShare administrative fee is included in the pricing shown and is not an additional charge to Participating Entities.
- **Price Validity:** Pricing is fixed for the first six (6) months following contract award per RFP Section 5.10.5.
- **Multi-Year Discounts:** Participating Entities may negotiate additional discounts for multi-year commitments (2-year: additional 5%; 3-year: additional 10%).