



REQUEST FOR PROPOSALS
For
AI-Enabled Robotic Solutions for Public Sector Operations

2026-046

March 2026

TXShare

Your Public Sector Solutions Center

REQUEST FOR PROPOSALS

For

AI-Enabled Robotic Solutions for Public Sector Operations

RFP # 2026-046

Sealed proposals will be accepted until 2:00 PM CT, **April 21, 2026**, and then publicly opened and read aloud thereafter.

Legal Name of Proposing Firm

Contact Person for This Proposal

Title

Contact Person Telephone Number

Contact Person E-Mail Address

Street Address of Principal Place of Business

City/State

Zip

Mailing Address of Principal Place of Business

City/State

Zip

Point of Contact for Contract Negotiations

Title

Point of Contact Telephone Number

Point of Contact Person E-Mail Address

Is your business currently registered with the Texas Secretary of State to transact business in Texas?

Yes No

Texas Secretary of State Filing Number (if applicable): _____

Acknowledgment of Addenda (initial): #1 _____ #2 _____ #3 _____ #4 _____ #5 _____

NOTE: Any confidential/proprietary information must be clearly labeled as "confidential/proprietary". All proposals are subject to the Texas Public Information Act.

TABLE OF CONTENTS

RFP NUMBER: 2026-046

SECTION 1: OVERVIEW4

SECTION 2: TXSHARE COOPERATIVE PURCHASING PROGRAM5

SECTION 3: GENERAL INFORMATION8

SECTION 4: EVALUATION AND AWARD11

SECTION 5: SPECIFICATIONS13

SECTION 6: HOW TO SUBMIT YOUR PROPOSAL24

EXHIBIT 1: CATEGORIES OFFERED AND PRICING PROPOSAL28

EXHIBIT 2: CERTIFICATIONS AND DISCLOSURES29

EXHIBIT 3: SERVICE DESIGNATION AREAS31

SECTION 1: OVERVIEW

1.0 PURPOSE

The North Central Texas Council of Governments (“NCTCOG”) seeks an experienced vendor or vendors to provide **AI-enabled non-aerial robotic solutions**, as described herein, to the members of its TXShare Cooperative Purchasing Program (“TXShare”). The awarded contract(s) will be promoted through TXShare.

The purpose of this Request for Proposals (RFP) is to solicit responses that result in a contract with one or more vendors that are qualified to provide one or more categories of AI-enabled non-aerial robotic solutions.

The desired service categories are listed below:

Service Category #1: AI Robotics Hardware

Service Category #2: Robotics Software & AI Systems

Service Category #3: Application-Specific Robotics Solutions

Service Category #4: Robotics-as-a-Service (RaaS)

Service Category #5: Implementation & Integration Services

Service Category #6: Operations, Maintenance & Support

Service Category #7: Training & Professional Services

Service Category #8: Emerging & Specialized Robotics

1.0.1 Definitions:

- **Contractor** – An Offeror that has been awarded a contract under this RFP.
- **Customer** – A governmental entity.
- **Governmental Entity** – A government agency or non-profit organization.
- **RFP or Solicitation** – This Request for Proposals document.
- **Vendor** – A business interested in providing goods or services under this RFP.
- **Offeror, Respondent or You** – A Vendor that submits a proposal in response to this RFP.

1.0.2 Outcome:

The desired outcome of this RFP is for NCTCOG to enter into a Master Services Agreement (“MSA”) with one or more Contractors to supply municipalities, counties, school districts and other governmental agencies (“Customer,” “Government Entity”) with assistance to obtain the described services from fully licensed vendors authorized to do business in the locations selected in Exhibit 3.

NCTCOG intends to award Contracts through its TXShare purchasing cooperative to multiple Contractors. Members of TXShare (“Customer” or “Member”) will have the option to utilize these contracts to fulfill their needs. The contract award does not guarantee any specific number of sales to any firm awarded this contract. The goods or services will be provided on an as-needed basis. There are no scheduled orders at this time, but there is the expectation that needs will arise among various Customers of the TXShare cooperative. Vendors awarded contracts will be uniquely positioned to market their products to the Customers. Each Customer will negotiate their own orders on an as-needed basis.

SECTION 2: TXSHARE COOPERATIVE PURCHASING PROGRAM

2.0 BENEFITS OF A COOPERATIVE PURCHASING PROGRAM

2.0.1 How Does a Cooperative Purchasing Program Work?

A government cooperative purchasing program, such as TXShare, is a cooperative arrangement for acquiring goods or services that involves aggregating the demand of two or more government agencies to obtain a more economical purchase.

Government entities (cities, counties, water districts, school districts, etc.) sign up as members to use cooperative purchasing programs through a cooperative purchasing agreement. Additionally, non-profit organizations are allowed to sign up as members.

2.0.2 How Does a Government Entity Benefit?

Cooperatives help government agencies find the right goods and services that best fits their needs and expedite purchases without requiring additional solicitations (RFP or IFB) to comply with laws and regulations.

TXShare uses the North Central Texas Council of Governments (“NCTCOG”) as the lead public entity to publicly solicit and award contracts through a Request for Proposal (“RFP”) process. TXShare members are eligible to access these contracts by signing an intergovernmental agreement with NCTCOG, thereby eliminating the need to complete their own RFP process.

Membership in the TXShare cooperative purchasing program provides the agencies with access to contracts for goods and services at pre-negotiated rates or prices. Typically, the entity member then purchases the goods or services by negotiating with the cooperative’s awarded vendors and places purchase orders, or enters into sub-agreements, based on the rates or prices listed in the cooperative purchasing program’s contracts.

2.0.3 How Does A Vendor Benefit?

A Request for Proposal (RFP) such as this one is a document that competitively solicits bids from potential vendors for goods or services. The lead public entity (NCTCOG) is an independent government entity that carries out the advertising and bid procedures required by state law.

All of TXShare’s contracts are competitively bid and publicly awarded through this process. NCTCOG prepares the RFP incorporating the required cooperative purchasing language that allows its entity members across the nation to utilize the awarded contract(s).

Vendors respond to the RFP by submitting their proposals. NCTCOG evaluates the responses and awards a Master Services Agreement for the TXShare cooperative, thus establishing the availability for nationwide use of the resulting contracts.

Vendors who successfully compete in the RFP process and are awarded a contract will market to any public entity or nonprofit and can then forgo the RFP process for an individual entity.

When marketing to a customer, the awarded vendor can provide a quote to the customer for its unique needs based on the pricing, terms and conditions of its contracts. For a vendor, being awarded a cooperative contract can help shorten the sales cycles considerably. This is especially beneficial for smaller firms, like startups, that may not otherwise be able to access the government market.

2.0.4 Mutual Benefits

Performing a competitive bidding process typically takes in excess of 90 days to create the RFP solicitation, collect and evaluate proposals, then negotiate and award the contract. Reducing the amount of time that purchasing staff spend managing new solicitations and generating new contracts, especially for goods or services that don't require too much customization, saves months of administrative time and effort. Reducing the need to respond to every bid process and market directly to the customer saves time and money as well as is an "ace in the hole" for a vendor when closing the sale on its goods or services covered by a cooperative contract. Smaller governments' customers can achieve price-saving advantages from purchasing off a cooperative program with greater purchasing power.

Note: There is no obligation on the part of any Customer to purchase goods or services through the awarded contracts nor is there any guarantee, implied or otherwise, that the awarded contractor(s) will make any sales based on this solicitation.

2.1 **NCTCOG OVERVIEW**

NCTCOG is a voluntary association of, by, and for local governments and was established to assist local governments in planning for common needs, cooperating for mutual benefit and coordinating for sound regional development. NCTCOG serves a 16-entity metropolitan region surrounding the cities of Dallas and Fort Worth.

NCTCOG's governing structure is as follows: each member government appoints a voting representative from their governing body. These voting representatives comprise the General Assembly, which annually elects a 17-member Executive Board. The Board also includes one ex-officio non-voting member of the legislature. The Executive Board is supported by policy development, technical advisory, and study committees, as well as professional staff.

2.2 **TXSHARE OVERVIEW**

TXShare is a cooperative purchasing program administered by NCTCOG. The program is designed to streamline procurement for public entities by offering competitively solicited contracts that meet state, local, and federal purchasing requirements. Currently the TXShare Purchasing Cooperative has over 300 members from across the USA, including counties, cities, school districts, and special districts.

2.3 **PROGRAM EXPLANATION**

NCTCOG intends to make the contract awarded from this solicitation available to other public entities through TXShare. By promoting their TXShare contract(s) to public entities, contractors reduce the need to repeatedly respond to public customer bids or RFPs. The contractor then realizes substantial efficiencies that will increase sales opportunities. Contractors agree to pay an administrative fee to TXShare, calculated as a percentage of sales processed through the TXShare contracts awarded and held by the contractor. This administrative fee is not an added cost to be invoiced by the contractor to TXShare participants. This administrative fee covers the costs of contract marketing and facilitation incurred by TXShare.

Under the TXShare program, any public customer or nonprofit can use the TXShare contract and its selected contractor(s) to make purchases necessary to pursue their own needs. Offerors awarded a contract under the TXShare program may offer their services nationwide if they desire to do so. The TXShare contract offers a unique advertising advantage to a contractor to promote its services, as the contract satisfies most public entities' procurement requirements.

2.4 **CONTRACT MANAGEMENT AND REPORTING**

The contractor will be required to track and report to NCTCOG its TXShare sales activities relating to the master contract. The contractor will be required to provide management reports on a quarterly basis. Examples of management report data include, but are not limited to:

- Participating public customer's name; pricing option chosen; total fee charged. NCTCOG and contractor will agree to form and content of reports after award of contract.

2.5 ADMINISTRATIVE FEE

TXShare will collect an administrative fee, in the form of a percentage of sales, that will apply to all sales between the contractor and public entities using the cooperative program awarded contract. NCTCOG is included as a public entity customer as it may also make purchases through the contract. The administrative fee will be remitted by the contractor to NCTCOG on a quarterly basis, along with required quarterly reporting. The administration fee for this program will be 2.5% of sales.

2.6 INTERLOCAL AGREEMENT

Governmental entities are extended the opportunity to purchase from contracts awarded by NCTCOG TXShare purchasing cooperative by virtue of an interlocal agreement between the entity and NCTCOG. However, all parties understand, and all parties hereby expressly agree, that NCTCOG is not an agent of, partner to or representative of those government entities and that NCTCOG is not obligated or liable for any action or debts that arise out of the government customer's purchase.

2.7 STANDARD TERMS AND CONDITIONS

NCTCOG Procurement Standard Terms and Conditions can be found at www.nctcog.org in the "Open Solicitations" section, or by clicking [here](#). Proposers shall certify its compliance with these requirements as part of their proposal response by completing the certifications included with the RFP document "Attachments" section. Failure to submit the required certification statement may be grounds for finding the proposal nonresponsive.

2.8 RESPONDENT ELIGIBILITY

Firms that are legally required to register with the Texas Secretary of State must provide their current filing number on the Cover Page (page 2 of this solicitation document). Proposals submitted by entities that are required to register and maintain an active status to transact business in Texas, but do not include a valid filing number or are not in good standing at the time of submission, may be considered non-responsive and may not be evaluated further.

SECTION 3: GENERAL INFORMATION

3.0 CONTRACT INTENT

NCTCOG intends to contract with one or more qualified Offeror(s) based upon the qualifications of the Offeror and the categories of goods or services they are able to provide. However, NCTCOG anticipates exploring any viable alternative for providing these goods or services and may decide, after reviewing the proposals submitted, to reject all proposals and not to enter into any agreement.

3.1 ADMINISTRATIVE GUIDANCE

The information provided herein is intended to assist vendors in the preparation of proposals necessary to properly respond to this solicitation. The solicitation is designed to provide interested vendors with sufficient basic information to submit proposals meeting minimum requirements but is not intended to limit a submission's content or to exclude any relevant or essential data there from. You are at liberty and are encouraged to expand upon the specifications to give additional evidence of your ability to provide the services requested in this solicitation.

3.2 ADDENDA

Addenda to this solicitation will be made available to vendors of record by posting the addenda on the BidNet Direct website. A "vendor of record" is defined as a vendor who has downloaded the solicitation directly from the BidNet Direct website. It is the vendor's responsibility to check for any addenda that may be issued. You shall acknowledge receipt of addenda by checking the appropriate spaces on the cover sheet of this RFP and submit with their proposal.

3.3 SOLICITATION SCHEDULE

The anticipated schedule for the RFP process is given below. All times indicated are Central Time (CT).

The anticipated schedule is as follows:

RFP Issued	March 25, 2026	
Pre-Proposal Conference	April 7, 2026	10:00 AM CT
Inquiry Period Ends	April 10, 2026	5:00 PM CT
Proposal Due Date	April 21, 2026	2:00 PM CT
Planned Contract Award	June 2026	

NCTCOG reserves the right to change this schedule at any time.

3.4 PRE-PROPOSAL CONFERENCE

There will be a non-mandatory pre-proposal conference at 10:00 AM on **April 7, 2026**, via Microsoft Teams. The invitation is as follows:

Microsoft Teams meeting

Join: <https://teams.microsoft.com/meet/22823841777334?p=PrBYXjR3ZqeaccVik2>

Meeting ID: 228 238 417 773 34

Passcode: jN9Kf7zx

[Need help?](#) | [System reference](#)

Dial in by phone

[+1 903-508-4574,,677028858#](#) United States, Tyler

[Find a local number](#)

Phone conference ID: 677 028 858#

3.5 QUESTIONS AND REQUESTS FOR CLARIFICATION (INQUIRY)

Vendors will have the ability to submit questions in writing via the BidNet Direct by Sovra (“BidNet Direct”) platform until the proposal deadline. However, it is important to note that questions received less than seven (7) days prior to the proposal due date may not be answered in a timely manner. Vendor-specific questions about the process will often be answered directly. However, substantive questions that are not properly addressed in the solicitation information will be properly published to all vendors as an addendum or “Question & Answer” document. Proposers are responsible for reviewing the BidNet Direct website for any updates related to this RFP prior to the closing date.

3.6 PROPOSAL SUBMISSION

NCTCOG utilizes BidNet Direct by Sovra (“BidNet Direct”) as the central eProcurement portal for all formal procurement opportunities. In order to respond to this RFP, as well as receive notifications, updates, addenda, and other information regarding this solicitation, NCTCOG requires that Respondents be registered with BidNet Direct.

Registration with BidNet Direct is free and allows Offerors to view all of NCTCOG’s active procurement solicitations. The landing page for this project is found [here](#).

Electronic submission of proposals shall be made in English, in searchable PDF format, and must be uploaded via BidNet Direct no later than **2:00 PM (Central Time) on April 21, 2026**.

It is the responsibility of Respondents to ensure that proposals are received at the NCTCOG address as described above by the designated due date and time. NCTCOG assumes no responsibility for delays caused by postage, mail courier, email, package misdirection or any other form of delivery. Late proposals will not be opened nor considered in the evaluation of the proposal. Proposals may be withdrawn at any time prior to the submittal deadline, but they may not be withdrawn after the official opening.

Submission Support and Guidance:

For assistance with the submission process, please refer to this helpful video: [Creating and Submitting a Bid](#).

It is **strongly recommended** that proposals be submitted at least 12 to 24 hours prior to the deadline to allow sufficient time for BidNet Direct to address any technical issues that may arise with the platform.

For BidNet Direct Vendor Support, please contact:

- **Phone:** (800) 835-4603 (Option 2)
- **Email:** support@bidnet.com

Proposals received will be publicly opened after the response submission deadline on BidNet Direct. Only the names of the vendor submitting the proposal will be read aloud. No other information will be disclosed at that time.

Proposal information is restricted and not publicly available until after award of a contract. All documents associated with the proposal submitted, unless the respondent indicates a portion of the proposal is proprietary, may be subject to public inspection in accordance with the Public Information Act. All information obtained in the course of this solicitation will become property of NCTCOG.

NOTE: Any confidential/proprietary information must be clearly labeled as “confidential/proprietary”. All proposals are subject to the Texas Public Information Act.

3.7 PUBLIC OPENING

The public opening for this RFP will be conducted beginning approximately 2:05 PM CT on the date proposal submissions are due. The opening meeting will be held virtually via Microsoft Teams and will be recorded. Please note that a large volume of proposals may result in a lengthy opening process. Meeting access information and the Teams meeting invite will be posted to BidNet Direct prior to the date of the public opening. Only the names of the Offerors submitting a proposal will be read aloud. No other information will be disclosed at the time of opening.

Proposal information is restricted and not publicly available until after award of a contract. All documents associated with the proposal submitted, unless the Offeror indicates a portion of the proposal is proprietary, may be subject to public inspection in accordance with the Texas Public Information Act. Any part of the proposal that you desire to declare as confidential information must be noted as such where the information is found in the proposal. Claims of confidentiality are subject to the opinion of the Texas Office of the Attorney General, should NCTCOG receive an open records request. All information obtained during this solicitation will become property of NCTCOG.

The opening will be on Microsoft Teams as follows:

Microsoft Teams meeting

Join: <https://teams.microsoft.com/meet/28162719131567?p=RENIBGPgw56R95Vj6H>

Meeting ID: 281 627 191 315 67

Passcode: 9yS2by7k

[Need help?](#) | [System reference](#)

Dial in by phone

[+1 903-508-4574,,838191073#](#) United States, Tyler

[Find a local number](#)

Phone conference ID: 838 191 073#

Only the names of the Offerors submitting a proposal will be read aloud. No other information will be disclosed at the time of opening.

Any part of the proposal that you desire to declare as confidential information must be noted as such where the information is found in the proposal. Claims of confidentiality are subject to the opinion of the Texas Office of the Attorney General, should NCTCOG receive an open records request.

SECTION 4: EVALUATION AND AWARD

4.0 TIME FOR EVALUATION

Unless stated otherwise elsewhere in this Request for Proposals, all proposals of qualification submitted shall remain valid for a minimum of 90 calendar days after the due date to allow adequate time for evaluation and award.

4.1 EVALUATION PROCESS

All submissions in response to this solicitation will be evaluated in a manner consistent with NCTCOG and all applicable rules and policies.

A proposal review committee will be assembled to perform the evaluations. In the initial phase of the evaluation process, the evaluation committee will review all proposals that have been received before the solicitation due date. Nonresponsive submissions (those not conforming to the solicitation requirements) will be eliminated. Each respondent bears sole responsibility for the items included or not included in the response submitted by that respondent. NCTCOG reserves the right to disqualify any submission that includes significant deviations or exceptions to the terms, conditions, and/or specifications in this solicitation.

NCTCOG reserves the right to reject any and all submittals and to waive any informality in submittals received, deemed to be in the best interest of NCTCOG.

4.2 BAFO AND CLARIFICATION REQUESTS

Once proposals have been submitted, NCTCOG evaluates the proposals and determines which of those are determined to be reasonably qualified for award. Those so determined will be reviewed and scored. Clarification requests may be requested of firms where clarifying information is necessary to better understand meaning of any part of a bid submission. Best and final offers ("BAFO") for those reasonably qualified may be obtained by allowing the submission of a BAFO before the final decision is made to award a contract.

NCTCOG reserves the right to be the sole judge as to the overall acceptability of any submission or to judge the individual merits of specific provisions within competing offers.

4.3 ORAL PRESENTATIONS

NCTCOG reserves the right to require a presentation by the firm to supplement their written submission. These presentations will be scheduled, if required, after Proposals are received and prior to the award of the Contract.

4.4 AWARD OF THE CONTRACT

Upon completion of the evaluation process, NCTCOG may award the contracts to one or more respondent(s) whose submission is determined to be the most advantageous to NCTCOG.

4.5 PROPOSAL EVALUATION CRITERIA

The criteria to be used to evaluate submissions are as follows:

Pass/Fail Criteria	Description	Percentage Points
<i>References</i>	Points will be awarded on a pass/fail basis for the <u>clear inclusion</u> of the required information regarding <i>References</i> , as outlined in greater detail in Section 6.0 .	Pass/Fail - 5%
Weighted Scoring Criteria		Weighted Maximum Percentage Points
<i>Project-Related Experience and Qualifications</i>	Points will be awarded based on the <u>clear inclusion and quality</u> of response regarding the required information regarding <i>Project-Related Experience and Qualifications</i> , as outlined in greater detail in Section 6.0 .	25%
<i>Technical Proposal</i>	Points will be awarded based on the <u>clear inclusion and quality of response</u> regarding the required details of the <i>Technical Proposal</i> , as outlined in greater detail in Section 6.0 .	50%
<i>Proposal Pricing</i>	Points will be awarded based on responses to <i>Exhibit 1 - Pricing</i> , as outlined in greater detail in Section 6.0 .	20%
TOTAL POSSIBLE PERCENTAGE POINTS		100%

SECTION 5: SPECIFICATIONS

5.1 INTRODUCTION AND BACKGROUND

TXShare, a cooperative purchasing program serving municipalities and other governmental entities nationwide, is issuing this Request for Proposals (RFP) on behalf of its members to establish competitively awarded contracts with one or more qualified vendors for AI-enabled, non-aerial robotics solutions for public sector use.

Participating agencies may include, but are not limited to, public safety, transportation, public works, facilities, utilities, emergency management, and administrative departments.

Public sector entities are increasingly adopting AI-enabled robotics to improve safety, inspection, monitoring, emergency response support, infrastructure management, and operational efficiency. The objective of this RFP is to establish a competitively sourced portfolio of AI robotics hardware, software, accessories, and related services that meet government requirements for security, transparency, auditability, and responsible AI governance.

This solicitation uses a challenge-based procurement approach to encourage innovation while ensuring proposed solutions are practical, secure, and suitable for responsible deployment in public sector environments.

5.2 SCOPE OF SOLUTIONS

Respondents may propose turnkey solutions or individual components across one or more Service Categories listed below. Respondents are not required to propose all Categories. Innovative and emerging technologies appropriate for government environments are encouraged, provided they comply with the exclusions and requirements stated in this RFP.

Service Category 1: AI Robotics Hardware

This category covers physical, non-aerial robotic systems designed for public sector operational use. Includes, but is not limited to:

- Autonomous or semi-autonomous ground-based robotic systems
- Mobile robotic platforms (wheeled, tracked, legged, or hybrid)
- Remotely operated or teleoperated non-airborne robots
- Fixed-location or stationary robotic systems (e.g., kiosks, inspection units)
- Robotics designed for hazardous, confined, remote, or repetitive tasks
- Robotics used for inspection, monitoring, patrol support, logistics, or response assistance
- Associated onboard sensors and robotic payloads

Excludes: Unmanned aircraft systems (UAS), drones, and free-flying aerial platforms subject to FAA regulation.

Service Category 2: Robotics Software & AI Systems

This category covers software platforms and AI systems that enable robotic intelligence, autonomy, and control. Includes, but is not limited to:

- On-device or cloud-based AI systems supporting robotic operations
- Computer vision, perception, and sensor-fusion software
- Navigation, mapping, and localization software for ground or fixed robotics
- Command, control, and monitoring platforms
- Robotics fleet management systems
- Data capture, logging, and operational reporting tools related to robotics

Service Category 3: Application-Specific Robotics Solutions

This category covers robotic solutions packaged, configured, or optimized for defined public sector use cases. Applicable use cases may include:

- Infrastructure inspection and condition assessment
- Facilities, utilities, and asset monitoring
- Environmental monitoring and data collection
- Disaster response and hazardous materials support
- Public safety and first responder support (non-airborne)
- Logistics, material handling, or internal operations support
- Predictive maintenance and operational efficiency solutions

Service Category 4: Robotics-as-a-Service (RaaS)

This category covers subscription-based or usage-based delivery models for robotics solutions.

Includes, but is not limited to:

- Bundled robotic hardware, software, and AI capabilities
- Deployment, configuration, and system updates
- Maintenance, repairs, and lifecycle management
- Ongoing technical support and monitoring
- Flexible pricing models aligned with public sector budgeting

Service Category 5: Implementation, Integration & Deployment Services

This category covers professional services required to operationalize robotic solutions within public sector environments. Includes, but is not limited to:

- System integration with existing agency infrastructure
- Deployment and configuration services
- Site readiness assessments and safety planning
- Pilot programs, demonstrations, and proof-of-concepts (POCs)
- Testing, validation, and acceptance support

Service Category 6: Operations, Maintenance & Support

This category covers ongoing services necessary to sustain robotic systems over the contract lifecycle. Includes, but is not limited to:

- Preventive and corrective maintenance
- Firmware, software, and AI model updates
- Remote diagnostics and monitoring
- SLA-backed technical support
- Replacement parts, accessories, and consumables

Service Category 7: Training & Professional Services

This category covers training, documentation, and knowledge transfer to support safe and effective use of robotics. Includes, but is not limited to:

- Operator and administrator training
- Safety and compliance training
- User manuals and technical documentation
- Train-the-trainer programs
- Change management and adoption support

Service Category #8: Emerging & Specialized Robotics

This category is intended to capture capabilities, technologies, or services that are not fully represented within Service Categories 1–7 but are relevant to AI-enabled, non-aerial robotic systems.

5.3 CHALLENGE-BASED OPERATIONAL STATEMENTS

Public sector agencies face diverse operational challenges that vary by department, environment, and mission. Rather than prescribing specific technical solutions, this RFP identifies representative operational challenges. Respondents are invited to propose turnkey solutions or individual components that address one or more challenges using the applicable Service Categories. Respondents should clearly identify:

- Which challenge(s) they are addressing
- Which Service Category or Categories apply
- How their proposed solution improves safety, efficiency, reliability, or service delivery

5.3.1 Challenge 1: Operating Safely in Hazardous or Hard-to-Access Environments

Agencies must routinely perform inspections, assessments, and response activities in environments that are hazardous, confined, remote, or otherwise unsafe for personnel.

The challenge: How can robotic systems reduce human exposure to risk while maintaining situational awareness, operational control, and data quality?

Desired outcomes may include:

- Remote or autonomous operation in hazardous environments
- Real-time visual, sensor, or environmental data collection
- Reliable control and communications without placing staff at risk
- Support for emergency response, inspection, or assessment activities

Challenge 2: Inspecting and Monitoring Aging Infrastructure and Assets

Public agencies are responsible for maintaining aging infrastructure, facilities, utilities, and assets with limited staff and resources.

The challenge: How can robotics improve inspection coverage, data accuracy, and maintenance planning while reducing manual labor and downtime?

Desired outcomes may include:

- Automated or semi-automated inspection of facilities, utilities, or infrastructure
- Consistent, repeatable data collection over time
- Early identification of defects, degradation, or maintenance needs
- Improved asset management and reporting

Challenge 3: Enhancing Operational Efficiency and Workforce Augmentation

Agencies face workforce shortages, increased service demands, and pressure to do more with existing resources.

The challenge: How can robotic systems augment staff, automate repetitive tasks, and improve productivity without increasing complexity?

Desired outcomes may include:

- Automation of repetitive or labor-intensive tasks
- Support for logistics, material handling, or internal operations
- Improved consistency and reliability of routine operations
- Reduced staff fatigue and operational bottlenecks

Challenge 4: Managing, Controlling, and Scaling Robotic Operations

As agencies deploy more robotic systems, they must manage them securely, consistently, and at scale.

The challenge: How can agencies effectively monitor, control, and manage robotic systems while ensuring reliability, security, and accountability?

Desired outcomes may include:

- Centralized command, control, and monitoring capabilities
- Fleet management and status visibility
- Secure data capture, logging, and reporting
- Scalable architectures that support growth over time

Challenge 5: Rapid Deployment and Integration into Existing Environments

Agencies often need to deploy new technologies quickly while integrating with existing infrastructure, systems, and operational workflows.

The challenge: How can robotic solutions be deployed efficiently with minimal disruption to ongoing operations?

Desired outcomes may include:

- Site readiness assessments and deployment planning
- Integration with existing systems or workflows
- Pilot programs or proof-of-concepts to validate effectiveness
- Clear testing, validation, and acceptance processes

Challenge 6: Sustaining Long-Term Operations and System Reliability

Robotic systems must remain operational, supported, and up to date throughout their lifecycle.

The challenge: How can agencies ensure long-term reliability, maintainability, and vendor support for robotic solutions?

Desired outcomes may include:

- Preventive and corrective maintenance programs
- Ongoing software, firmware, and AI model updates
- Remote diagnostics and issue resolution
- SLA-backed support structures

Challenge 7: Ensuring Safe, Effective, and Responsible Use by Staff

Successful robotics deployments depend on trained staff, clear procedures, and organizational adoption.

The challenge: How can agencies ensure personnel are properly trained and supported to use robotic systems safely and effectively?

Desired outcomes may include:

- Operator and administrator training programs
- Safety and compliance training
- Clear documentation and user guidance
- Knowledge transfer and change-management support

Optional Challenge 8: Emerging or Unaddressed Operational Challenges

Respondents may, at their option, propose a solution addressing a public-sector operational challenge not explicitly listed in Challenges 1–8, provided the challenge is clearly aligned with the scope and objectives of this RFP.

Responses should include:

- A clear description of the challenge or unmet need

- The proposed solution and how it addresses the challenge
- Relevance to public-sector operations
- Implementation readiness (commercially available, pilot-ready, or conceptual)

Responses to this optional challenge will be evaluated separately and may be considered as value-added offerings, pilot opportunities, or future solution areas, but will not disadvantage respondents who do not submit under this challenge.

5.4 TECHNICAL REQUIREMENTS

Respondents must provide, at a minimum, the following information for each proposed solution:

5.4.1 System Capabilities

- autonomy level (manual, assisted, supervised autonomy, autonomous)
- navigation approach and constraints (indoor/outdoor, GNSS-denied, mapping)
- sensor suite and payload options
- AI/ML capabilities (perception, detection, classification, anomaly detection)
- operational environment suitability (weather, terrain, confined space, lighting)
- performance specifications (range, runtime, duty cycle, payload capacity)

5.4.2 Fleet and Device Management (if applicable)

- device provisioning and configuration management
- fleet monitoring and telemetry
- logging, auditability, and retention options
- update mechanisms and rollback strategy

5.4.3 Interoperability and Integrations (as applicable)

- ability to export data in common formats
- API availability and documentation approach
- integration options for agency platforms (identity, security monitoring, asset systems)

5.5 AI GOVERNANCE AND RESPONSIBLE AI REQUIREMENTS

Respondents must describe how AI components are governed and validated, including:

- transparency regarding AI functions and limitations
- model monitoring, validation, and performance management
- bias risk mitigation approach (where relevant to the function)
- human oversight mechanisms (human-in-the-loop / override)
- auditability (logs, decisions, events, data lineage where feasible)

Respondents should describe alignment to recognized AI risk management guidance (e.g., NIST AI RMF or equivalent) and how risk is managed across the lifecycle.

5.6 ROBOTICS SAFETY REQUIREMENTS

Robotic systems must include safety features appropriate to the use case, such as:

- obstacle detection and collision avoidance
- emergency stop controls (physical and/or remote as appropriate)
- geofencing / restricted area controls (where applicable)
- fail-safe behaviors (loss of comms, sensor failure, low battery)
- safety warnings, indicators, and operator procedures

Respondents should identify applicable safety standards or safety engineering practices followed in design, integration, testing, and operation, and provide any safety documentation available for agency review.

5.7 CYBERSECURITY AND DATA GOVERNANCE

5.7.1 Cybersecurity Controls

Respondents must describe cybersecurity protections including:

- encryption standards (data in transit and at rest)
- authentication methods and access control
- patch management and vulnerability management process
- secure configuration and hardening guidance
- remote access controls and monitoring (if applicable)
- incident response approach and notification procedures

5.7.2 Data Ownership and Use

All operational data generated by robotic systems shall remain the property of the participating public agency unless otherwise agreed in a participating entity's ordering document. Respondents must clearly disclose:

- what data is collected and why
- where data is processed/stored (edge/on-prem/cloud)
- retention defaults and configurable retention options
- any subcontractor or third-party data handling

5.7.3 Operational Technology (OT) Considerations (if applicable)

If proposed solutions interact with OT environments, Respondents should describe controls and segmentation approaches appropriate for OT cybersecurity risk.

5.8 COUNTRY OF ORIGIN, SUPPLY CHAIN TRANSPARENCY, AND COMPLIANCE

5.8.1 Country of Origin Disclosure

Respondents shall disclose the country of origin at the solution or product-family level for:

- robotic hardware (chassis, actuators, sensors, controllers)
- embedded systems and firmware
- AI, autonomy, and control software
- cloud-hosted platforms and data processing services
- major subcomponents/assemblies (if sourced from multiple countries)

Disclosures must identify:

- country of manufacture
- country of final assembly
- country of software development (if applicable)

This information must be included in **Exhibit 2 – Certifications and Disclosures**.

5.8.2 Foreign Ownership, Control, or Influence (FOCI) Disclosure

Respondents shall disclose whether the company or any proposed solution is:

- owned or controlled by a foreign entity
- subject to foreign government oversight or influence
- dependent on critical components/software from foreign suppliers

This disclosure is required for transparency and risk assessment and does not automatically disqualify a proposal.

5.8.3 Supply Chain Risk and Security

Respondents shall describe measures used to mitigate supply chain and security risks, including:

- supplier vetting and procurement controls
- firmware/software integrity controls
- patch/update provenance
- protections against unauthorized remote access or data exfiltration
- whether any components rely on foreign cloud infrastructure or foreign-managed update services

5.8.4 Agency-Level Selection Flexibility

Participating entities may, at their discretion:

- restrict purchases to U.S.-manufactured or U.S.-assembled solutions
- require additional domestic content certifications
- apply funding-specific requirements at time of purchase

Awarded vendors agree to cooperate with participating entities to support such requirements.

5.9 IMPLEMENTATION AND DEPLOYMENT MODELS

Respondents may propose one or more deployment models:

- purchase (capital)
- lease
- subscription services
- Robotics-as-a-Service (RaaS)
- pilot / proof-of-concept deployments

Respondents should describe onboarding, training, deployment timeline assumptions, and scaling approach.

5.10 QUALITY

It is expected that you have knowledge of all applicable industry standards, laws, and regulations and possess an ability to market and distribute the goods or services to members of the cooperative.

5.11 NEW GOODS AND SERVICES

New goods and services may be added to the resulting contract(s) during the term of the contract by written amendment, to the extent that those goods or services are within the scope of this RFP and include, but will not be limited to, new services added to the manufacturer's list offerings, and services which reflect new technology and improved functionality. Service Categories or individual items of a fixed price nature are subject to review and approval of NCTCOG before addition to the contract. Individual items added to catalog awards do not require prior approval of NCTCOG.

5.12 ALL OR NOTHING AWARD

"All or nothing" proposals are not acceptable and will be rejected. You must be willing to accept a partial award for any combination of the Categories proposed at the discretion of NCTCOG.

NCTCOG may award contracts to multiple Offerors supplying comparable goods or services, also known as a multiple award schedule, or award the contract to a single vendor. NCTCOG's decision to make multiple awards or a single award will be based upon its sole discretion regarding the type of award that provides best value.

5.13 PRICING

When preparing your pricing, you should furnish pricing for each Category proposed and state “No Bid” for any Categories or sub-Categories you will not offer. NCTCOG will consider Categories individually and may make awards on each Category independently. NCTCOG reserves the right to select the proposal or proposals offering the most advantageous combination, with price and other evaluation criteria considered.

NOTE: The final negotiated pricing (or discount) will be incorporated into the Master Services Agreement with the awarded vendor(s). The pricing information provided in your proposal will be public information and will not be accepted marked as proprietary or confidential.

5.13.1 Catalog Pricing

There are two types of pricing that may be proposed for your catalog:

- Discount – Responding Offerors are requested to submit a proposal that will contain specific goods or services that would qualify under the Categories listed. A minimum percentage discount is to be stated for each Category. This is commonly referred to as “discount pricing”. This is the recommended method.

The catalog offering a percentage discount should identify which Category of goods or services are covered by the catalog and the corresponding minimum percentage discounts that apply. The discounts may be broken down by category and quantity, as well as by subcategory or tier (to the extent of the proposer’s choosing). The Proposer may be creative in the percentage tier discounts to the extent deemed appropriate.

A link to the schedule of list pricing for all catalog items must be provided with the initial contract during execution, and whenever the list pricing is updated. By providing the current list pricing, a potential Customer can determine the maximum cost for each item by multiplying the contractually awarded minimum percentage discount times the current published list price. The current published list price will be posted on the awarded Contractor’s landing page on the TXShare website.

Changes to a percentage discount catalog that add, modify, or delete items during the term of the contract are allowed at any time and without prior approval by NCTCOG. However, the minimum percentage discount list price is fixed and may only change through execution of a contract amendment. The awarded Contractor however does have the option to allow a greater percentage discount when negotiating a purchase with the Customer.

A discount percentage off of list is considered to be a minimum discount, so the awarded Contractor is free to offer greater percentage discounts to a Customer as part of a purchase negotiation. A zero discount off catalog proposal is acceptable but may put the Contractor at a disadvantage when the Customer is comparing prices among competing Contractors. The Contractor may lower the unit price or increase the minimum discount percentage to be more competitive in a particular situation.

It is recommended that when offering a wide variety of goods and services that you propose a catalog percentage discount for all items in that Category (except any specific items specifically stated as excluded). Discount pricing also negates the need for submitting a request to amend unit prices every time there is a price increase for the good

or service, as the contract will be awarded for the percentage discount and not for a specific unit price.

Any goods or services that are not specifically listed in the awarded Category catalog is ineligible to be sold under the contract except under Category “Optional Ancillary Goods and Services”. These “goods or services not specifically listed” items, which are priced at a discount off of list price, may be only sold in companion with other goods and services specifically stated in the catalog under one of the other Categories. Goods or services that are listed under any Category, including Optional Ancillary Goods and Services, may be sold as stand-alone items.

Note: As previously stated, percentage discounts from list price are allowed but a markup percentage from cost is not, as this method is not allowable for purchases made via Federal grant money. Prices stated as a markup from cost are a cause for disqualification of those portions of your proposal.

Note: You may stipulate different discounts off different products or types of service (subcategories) within each Category, provided you clearly indicates how the different discounts apply to which goods or service subcategories.

- Unit Pricing - Responding Offerors are requested to submit a proposal that will contain specific stated goods or services that would qualify under the Category. Each item on the schedule has a stated fixed price per unit. This is commonly referred to as “unit pricing”. All items offered should identify which Category of goods or services they are being offered under and a detailed schedule should be prepared listing the product item description, packaging size, unit of measure, and unit price.

Changes may not be made to a unit pricing catalog to add, modify or delete items or to the unit pricing itself without execution of a written contract amendment. Therefore, any changes to the catalog goods or services that the Contractor desires must be submitted in writing to NCTCOG. Unit prices may only be increased by written request and may be subject to acceptance by NCTCOG through execution of a contract amendment.

Any good or service not specifically listed on the awarded unit price catalog is ineligible under the contract except under Category “Optional Ancillary Goods and Services”. These optional items, which are priced as a discount off of list price, may be only sold in companion with other scheduled goods and services specifically stated in the catalog under one of the other Categories. The total dollar value of these Optional Goods and Services category items may not exceed 25% of the order to be placed.

5.13.2 General Proposal Information

You must clearly identify which Category your pricing submittal applies to.

You have the option (but are not required) to propose ancillary optional goods or services. Examples are similar product lines, inside delivery, set up, installation, maintenance agreements, travel costs, and other similar goods and services that are not specifically covered by any of the other PRICING CATEGORIES listed in the RFP. Please provide adequate information explaining what the ancillary good or service consists of.

Any good and or service that your business sells, and reasonably meets one of the category descriptions of this RFP, may be proposed. However, they all require pricing by either unit

price or discount from list in the proposal. The list pricing may be by a schedule attached to your proposal or by a weblink to your business catalog. The pricing information, including link, are to be attached to the Price Sheet included in this RFP.

NOTE: Only goods or services categories that have pricing submitted in the proposal (either by unit cost or percentage discount off of list) are eligible for purchase through a contract award. You may propose pricing in a manner that works best for you to prepare your customized quotes to customers, but the pricing must be stated in such a manner that must be capable of audit by the customer.

- For example, if you propose a discount off list, then your current list price card for the items proposed must be made available so that the customer can calculate the contract price. Such would mean if you were proposing “10% discount off list price of tables”, then you must provide with your proposal the current list price for tables offered under the contract.

5.13.3 Exhibit 1 Categories Offered – All bidders must complete this form to indicate which categories they are offering in their proposal. Check the appropriate box. If you are offering an “Other Ancillary Good or Service”, you must list those goods and services under this Category in order for the goods or services to be considered for award. Failure by the responding vendor to submit the clarifications by the deadline requested may result in disqualification of the proposal.

Note that not all RFPs will contain an Exhibit Price Sheet.

5.13.4 Market Basket - For Evaluation Purposes Only (If required).

FOR EVALUATION PURPOSES ONLY: Respondents are asked to fill out and return a copy of the Sample Market Basket Pricing Form, included in this RFP package. This item is used to evaluate a Respondent’s ‘best value’ as opposed to raw percentage discounts, and is what is used to score your proposed pricing. This item will not be considered or used beyond evaluation purposes. Respondents are not required to fill out the entirety of the form – e.g., if a Respondent does not offer all of the items listed, they are asked to only fill out those that they do provide.

Responses are encouraged from vendors who can only provide a handful of products. Respondents are not expected to be able to provide the entirety of the desired goods, though are welcome to if they are able.

5.13.5 Price Escalation/De-escalation.

The unit pricing (or discount percentage) proposed by the Offeror shall be of a fixed price nature for the first six (6) months of the contract. Escalation requests may be made no more than every ninety (90) days and are subject to mutual written amendment to the contract between NCTCOG and the contractor. It is the responsibility of the contractor to petition NCTCOG changes to the pricing structure. The awarded contractor must provide upon request such supporting documentation as TXShare may require that justifies the requested price escalation.

A price change (based on the Bureau of Labor Statistics, Consumer Price Index escalation) may be considered. Price changes may not exceed the most recent 12-month CPI-U table. Request for increases must be submitted in writing for consideration. Should the price change be granted and NCTCOG accepts, a written amendment will be executed.

Price decreases (or discount percentage increase) may be made at any time and without

written agreement. Further, the awarded vendor may negotiate more favorable pricing terms with the individual customer based on quantity or other conditions of purchase without seeking approval from NCTCOG. Change to unit prices in a contract must be approved via mutual execution of an amendment to the contract. In the event of price decreases, an executed amendment is not required. If applicable, a copy of, or link to, the vendor's current pricelist should be submitted with the Proposal.

5.13.6 Sales Tax & Freight.

Do not include sales tax in proposal pricing. Nearly all Customers will be tax exempt. Freight/shipping cost should be addressed in your pricing. There is full flexibility on the vendor's behalf as to whether these costs are included in the price, or an additional charge to be determined at the time of the negotiation between the Contractor and Customer. However, this must be stated up front at the time of the submission of the proposal. Failure to state the method in the proposal will result in a default assumption of "additional charge" for freight/shipping costs when evaluating the proposal.

SECTION 6: HOW TO SUBMIT YOUR PROPOSAL

6.0 INSTRUCTIONS FOR RESPONDENTS

Please provide a written response regarding ability to meet each requirement as outlined in the Specifications (Section 5). Include any additional pertinent information on how your proposed solution meets each requirement. Provide any pertinent additional functionality and/or services not outlined in the Scope of Work that you wish to offer.

Important Note: Your proposal shall consist of your responses to the Required Response Information outlined below.

Required Response Information

Each section of information must be *clearly defined* using the following section or heading titles:

1. Certificate of Offeror and Statement of Understanding

The initial submission pages of your proposal will consist of:

1. Completed Cover Page with addenda acknowledgment, if applicable (page 2 of this solicitation document)
2. A brief statement demonstrating the respondent's understanding of the scope of work and/or the deliverables requested in this solicitation.

2. References

Include at least four (4) recent references for customers (preferably public agencies) for whom you have provided services similar to those requested in this solicitation within the last five (5) years. Please include the organization's name (if applicable), contact person, phone number, and email address for each reference. NCTCOG reserves the right to contact or visit any of the respondents' current and/or past customers to evaluate the level of performance and customer satisfaction.

3. Project-Related Experience and Qualifications

Proposals will be evaluated based on the Respondent's demonstrated experience, qualifications, and capability to deliver AI-enabled robotic solutions consistent with the scope of this RFP.

Respondents shall provide a comprehensive overview of their organization's capabilities, experience, and expertise in designing, deploying, integrating, and supporting AI-enabled non-aerial robotic systems and related technologies for operational use. Emphasis should be placed on relevant past projects, particularly those involving public sector entities or similarly regulated environments.

a. Organization's Capabilities and Experience

Provide a detailed description of your organization's capabilities and experience relevant to the proposed service category(ies) and challenge area(s), including but not limited to:

- AI-enabled robotic hardware and/or software solutions
- Robotics integration, deployment, and operational support
- Data analytics, automation, autonomy, or decision-support capabilities
- Experience operating in municipal, utility, transportation, public safety, infrastructure, or industrial environments

- Experience offering turnkey, pilot, proof-of-concept, or Robotics-as-a-Service (RaaS) delivery models, if applicable

b. Relevant Past Projects

Provide examples of past projects that demonstrate your organization’s experience and success delivering AI-enabled robotic solutions relevant to the proposed service category(ies) and/or challenge area(s). Public sector projects are preferred but not required.

For each project, include the following:

- Project Description - A brief overview of the project, including objectives, scope, and operational context
- Client - The name of the public sector entity or other organization served
- Technologies Used - Robotic platforms, AI technologies, software systems, sensors, or analytics tools implemented
- Results - Outcomes achieved, including operational improvements, efficiency gains, safety enhancements, cost savings, or other measurable benefits

c. Background and Years in Business

Provide a brief overview of your organization, including:

- History - A summary of the organization’s history, mission, and evolution in the AI and robotics marketplace
- Years in Business - The number of years the organization has been in operation, including specific experience providing AI-enabled robotic solutions, automation technologies, or related systems

If applicable, identify any subcontractors or third-party services that are utilized in the performance of fulfilling this RFP.

4. Technical Proposal

Respondents shall submit a Technical Proposal describing their ability to meet the requirements outlined in Section 5 – Scope of Solutions, Challenge-Based Operational Statements, and Technical Requirements. Respondents are not required to address all Service Categories or Challenges. Responses should be limited to those applicable to the proposed solution(s).

1. Challenge Alignment and Solution Summary

For each proposed solution, Respondents shall:

- Identify the Challenge(s) addressed (Section 5.3)
- Identify the applicable Service Category or Categories (Section 5.2)
- Indicate whether the solution is turnkey or component-based
- Provide a brief overview of how the solution addresses the identified challenge(s)

Respondents may propose multiple solutions and may respond to multiple challenges. Each solution shall be clearly labeled.

2. Technical Response to Section 5 Requirements

Respondents shall describe how the proposed solution meets the applicable requirements in Sections 5.4 through 5.9, including, as relevant:

- System capabilities and performance characteristics
- Fleet, device, and operations management

- Interoperability and integration capabilities
- AI governance and responsible AI practices
- Robotics safety features and controls
- Cybersecurity protections and data governance
- Supply chain transparency and compliance
- Deployment and implementation models

If a requirement does not apply to the proposed solution, Respondents shall clearly indicate “Not Applicable” and provide a brief explanation.

3. Operational Benefits and Outcomes

For each solution, Respondents shall describe the expected operational benefits, such as:

- Improvements to safety, efficiency, reliability, or service delivery
- Reduction of manual effort or operational risk
- Enhanced situational awareness, data quality, or decision support
- Scalability or adaptability across public sector environments

4. Implementation and Support Approach

Respondents shall summarize their proposed approach for:

- Deployment and onboarding
- Training and user enablement (if applicable)
- Ongoing operations, maintenance, and support
- Scaling, expansion, or lifecycle management

5. Optional Value-Added or Emerging Solutions

If responding to Optional Challenge 8, Respondents shall clearly identify the submission as optional and describe:

- The emerging or unaddressed operational challenge
- The proposed solution and public sector relevance
- Implementation readiness (commercial, pilot-ready, or conceptual)

Responses to Optional Challenge 8 will be evaluated separately and will not disadvantage Respondents who do not submit.

6. Proposal Organization Requirement

The Technical Proposal shall be organized as follows:

1. Challenge(s) addressed
2. Applicable Service Category(ies)
3. Technical response to applicable Section 5 requirements
4. Operational benefits and outcomes
5. Implementation and support approach

Failure to address applicable requirements in Section 5, including clearly mapping proposed solutions to the identified Challenges and Service Categories, may result in the proposal being deemed non-responsive. Any required item not addressed in writing will be interpreted as an inability to provide the requested product, service, or function.

5. Value-Added Capabilities and Innovations

Respondents are invited to propose value-added functionality, services, or approaches that are not explicitly identified in the Scope of Work but may enhance overall outcomes, efficiency, performance, or long-term value. Such proposals shall complement, and not replace, the required solution.

Value-added offerings may include innovative features, best practices, optional services, or insights based on prior experience with similar implementations. Responses should clearly describe the benefit of each item and its relevance to the proposed solution.

Innovative solutions proposed under Optional Challenge 8 may also be referenced here, where applicable, as value-added or future-state capabilities.

6. Pricing

Respondents should furnish a proposal that specifies pricing for the services they propose. For more information, please refer to **Exhibit 1**. Points will be awarded on the basis of the overall cost effectiveness and clarity in identifying and explaining costs.

7. Exhibits 1 - 3

- Please upload the completed Exhibit 1: Categories Offered and Pricing Proposal (pg. 28)
- Please upload the completed Exhibit 2: Certifications and Disclosures (pg. 29-30)
- Please upload the completed Exhibit 3: Service Designation Areas (pg. 31-33)

8. Cooperative Contracts

List any cooperative purchasing programs or consortiums in which your organization has been an awarded vendor, currently or in the past. Include the following:

- Cooperative Name
- Contract Scope
- Contract Duration

9. NCTCOG/TXShare RFP Attestations (I-XII)

Please upload the completed and signed RFP Attestations documents in the space provided in BidNet. All attestations must be included with your proposal; failure to do so may result in disqualification as non-responsive. If an attestation item does not apply, mark it as “**Not Applicable**”, sign the document, and submit it with your proposal.

10. Compliance and Exceptions:

Identify any exceptions to the RFP terms or requirements. If none exist, explicitly state that no exceptions are taken. Proposals must comply with all stated terms and conditions unless NCTCOG formally accepts the exceptions noted.

EXHIBIT 1: CATEGORIES OFFERED AND PRICING PROPOSAL

Select the categories you are offering in your proposal:

- Service Category #1:** AI Robotics Hardware
- Service Category #2:** Robotics Software & AI Systems
- Service Category #3:** Application-Specific Robotics Solutions
- Service Category #4:** Robotics-as-a-Service (RaaS)
- Service Category #5:** Implementation & Integration Services
- Service Category #6:** Operations, Maintenance & Support
- Service Category #7:** Training & Professional Services
- Service Category #8:** Emerging & Specialized Robotics

Catalog Submission

Responding Offerors must submit a current catalog for the goods or services proposed under each applicable category. Catalogs must be provided electronically, either as an excel document, PDF document or via a web link, and must include searchable pricing information. Hard copy catalogs will not be accepted.

Catalog pricing may include **percentage discounts**, **fixed unit pricing**, or **tiered pricing based on quantity**. Only goods or services listed in the submitted catalog will be eligible for sale under any awarded contract category.

Catalog Submission Format – Check One:

- Excel or PDF Catalog Attached
- Web Link to Catalog: _____

Pricing Submission Requirements

Respondents must provide a pricing model in accordance with the guidance in **Section 5.13**, clearly indicating whether the pricing is based on **Discount Pricing** or **Fixed Pricing**. Pricing must be clearly delineated for **Service Categories**.

Include the completed Exhibit 1 form with your proposal as outlined in Section 6.

Your pricing must be submitted within BidNet, clearly labeled as:

“Exhibit 1 – Pricing”

- Use as many pages as necessary for your pricing details.
- Ensure that **Exhibit 1 – Pricing** is distinct and separate from your proposal.
- Submit all pricing information in the provided Envelope in BidNet.

Important Note: This RFP is not tied to any specific project at this time. The purpose is to secure pricing for potential future use by public sector entities. Respondents are encouraged to provide pricing models that are as descriptive and flexible as possible to accommodate the varied needs of potential users.

EXHIBIT 2: CERTIFICATIONS AND DISCLOSURES
Vendor Certifications and Disclosures
AI-Enabled Non-Aerial Robotic Solutions for Public Sector Operations

Vendor Information

Vendor Legal Name: _____

Primary Contact Name & Title: _____

Email Address: _____

Phone Number: _____

Section 1 – Country of Origin Disclosure

For each proposed robotic system or solution family, complete the table below. Additional pages may be attached.

Component	Country of Manufacture	Country of Final Assembly	Notes
Robotic Hardware (Chassis, Actuators)			
Sensors & Cameras			
Embedded Controllers / Firmware			
AI / Autonomy Software			
Cloud Hosting (if applicable)			

Section 2 – Buy America / Domestic Content Certification

For each proposed product/service, indicate status:

- Fully Buy America-Compliant
- Partially Compliant
- Not Buy America-Compliant
- Compliance Dependent on Configuration or Funding Source

Basis for compliance (if applicable):

If not compliant, may qualify for: Waiver Exception Not Applicable

Section 3 – Domestic Manufacturing Percentage (If known)

Estimated percentage of total product cost attributable to U.S. Manufacturing/components:

- 0-24% 25-49% 50-74% 75-100% Unknown/Not Tracked

Section 4 – Foreign Ownership, Control, or Influence (FOCI)

Does the vendor or solution involve:

- Foreign ownership/controlling interest? Yes No
- Foreign government regulation/oversight? Yes No
- Critical components sourced from foreign suppliers? Yes No

If yes, explain:

Section 5 – Software, Cloud, and Remote Access Disclosure

Indicate whether the proposed solution includes:

- Foreign-developed software
- Foreign-hosted cloud infrastructure
- Remote access or update services managed outside the U.S.

If applicable, describe controls to protect data and integrity:

Section 6 – Certification Statement

The undersigned certifies that the information provided is true and accurate to the best of their knowledge and understands misrepresentation may result in disqualification or contract termination.

Authorized Signature: _____

Printed Name & Title: _____

Date: _____

EXHIBIT 3: SERVICE DESIGNATION AREAS

Texas Service Area Designation or Identification			
Proposing Firm Name:			
Notes:		Indicate in the appropriate box whether you are proposing to service the entire state of Texas.	
Will service the entire state of Texas		Will not service the entire state of Texas	
<input type="checkbox"/>		<input type="checkbox"/>	
<p>If you are not proposing to service the entire state of Texas, designate on the form below the regions that you are proposing to provide goods and/or services to. By designating a region or regions, you are certifying that you are willing and able to provide the proposed goods and services.</p>			
Item	Region	Metropolitan Statistical Areas	Designated Service Area
1.	North Central Texas	16 counties in the Dallas-Fort Worth Metropolitan area	
2.	High Plains	Amarillo Lubbock	
3.	Northwest	Abilene Wichita Falls	
4.	Upper East	Longview Texarkana, TX-AR Metro Area Tyler	
5.	Southeast	Beaumont-Port Arthur	
6.	Gulf Coast	Houston-The Woodlands-Sugar Land	
7.	Central Texas	College Station-Bryan Killeen-Temple Waco	
8.	Capital Texas	Austin-Round Rock	
9.	Alamo	San Antonio-New Braunfels Victoria	
10.	South Texas	Brownsville-Harlingen Corpus Christi Laredo McAllen-Edinburg-Mission	
11.	West Texas	Midland Odessa San Angelo	
12.	Upper Rio Grande	El Paso	

(Exhibit 3 continued on next page)

Nationwide Service Area Designation or Identification Form			
Proposing Firm Name:			
Notes:			
Indicate in the appropriate box whether you are proposing to provide service to all Fifty (50) States.			
Will service all fifty (50) states		Will not service fifty (50) states	
<input type="checkbox"/>		<input type="checkbox"/>	
<p>If you are not proposing to service to all fifty (50) states, then designate on the form below the states that you will provide service to. By designating a state or states, you are certifying that you are willing and able to provide the proposed goods and services in those states.</p> <p>If you are only proposing to service a specific region, metropolitan statistical area (MSA), or City in a State, then indicate as such in the appropriate column box.</p>			
Item	State	Region/MSA/City (write "ALL" if proposing to service entire state)	Designated as a Service Area
1.	Alabama		
2.	Alaska		
3.	Arizona		
4.	Arkansas		
5.	California		
6.	Colorado		
7.	Connecticut		
8.	Delaware		
9.	Florida		
10.	Georgia		
11.	Hawaii		
12.	Idaho		
13.	Illinois		
14.	Indiana		
15.	Iowa		
16.	Kansas		
17.	Kentucky		
18.	Louisiana		
19.	Maine		
20.	Maryland		

21.	Massachusetts		
22.	Michigan		
23.	Minnesota		
24.	Mississippi		
25.	Missouri		
26.	Montana		
27.	Nebraska		
28.	Nevada		
29.	New Hampshire		
30.	New Jersey		
31.	New Mexico		
32.	New York		
33.	North Carolina		
34.	North Dakota		
35.	Ohio		
36.	Oregon		
37.	Oklahoma		
38.	Pennsylvania		
39.	Rhode Island		
40.	South Carolina		
41.	South Dakota		
42.	Tennessee		
43.	Texas		
44.	Utah		
45.	Vermont		
46.	Virginia		
47.	Washington		
48.	West Virginia		
49.	Wisconsin		
50.	Wyoming		

End of Exhibit 3