

APPENDIX A.1 - Pricing for TXShare Cooperative Purchase Program Participants

Def-Logix Inc.

Service Category #1: AI Governance, Compliance, and Enablement Platform

Microsoft-Centric Agencies (Microsoft Purview-Based AI Governance)

This pricing applies to Agencies operating within a Microsoft-centric IT environment and proposing the use of Microsoft Purview as the foundational platform for AI governance. Under this approach, Def-Logix will leverage existing Microsoft-native compliance, data governance, identity, and audit capabilities and extend them through configuration, integration, and governance orchestration to meet the requirements of this procurement. The proposed solution integrates Microsoft Purview with Azure Entra ID, enterprise SIEM, secure storage, and governance workflows to provide centralized policy enforcement, monitoring, logging, and compliance reporting. Where Microsoft capabilities are already licensed and deployed, Def-Logix will focus on tuning, extending, and operationalizing those capabilities rather than introducing redundant tooling.

Line Item	Description	Unit Price	Quantity	Unit Cost	Total Cost	Notes/Comments
Platform Licensing						
Microsoft Purview Licensing	Microsoft Purview compliance and governance capabilities required to support AI governance	Annual	50 users	\$13 /User / Month	\$ 7,800.00	The pricing example assumes 50 users for planning purposes only; licensing costs will increase or decrease proportionally based on the actual number of users required at the time of task order award.
Hosting Infrastructure (One Time Cost)	Cloud or on-prem hosting for governance extensions, logging, dashboards, and integrations (U.S. jurisdiction)	Annual	1	\$30,000.00	\$ 30,000.00	This hosting cost applies only if the Agency elects to have Def-Logix host governance extensions or hybrid components.(One Time)
Total					\$ 37,800.00	Microsoft Purview remains a Microsoft-managed service; this line item covers Agency-hosted or Def-Logix-hosted governance integrations, logging, reporting, and storage.
Notes (Licensing – Pass-Through)	Microsoft Purview licensing is provided as a pass-through cost.					
	Pricing is based on current publicly available Microsoft list pricing for planning purposes only.					
	Final licensing costs will depend on Agency tenant configuration, existing Microsoft licenses, selected Purview features, and Microsoft pricing at the time of task order award.					
	If the Agency already licenses Microsoft Purview capabilities or equivalent compliance features, Def-Logix will focus on configuration, tuning, and integration, and additional licensing may not be required, resulting in a reduced overall platform cost.					
	Def-Logix does not mark up Microsoft licensing and will integrate final reseller or Enterprise Agreement pricing at the task-order level.					
Def-Logix Platform Implementation & Configuration Services						
Line Item	Description	Unit	Estimated Hours	Rate (USD/hr)	Total Cost	Notes/Comments
Governance Architecture Design	AI governance architecture aligned to Agency Microsoft environment	Hour	120	\$ 200.00	\$ 24,000.00	Implementation services are modular and scalable.
Microsoft Purview Configuration	Configuration and tuning of Purview policies, classifications, DLP, and audit controls	Hour	180	\$ 200.00	\$ 36,000.00	Agencies may elect to implement only specific components (e.g., IAM integration only, SIEM integration only, or limited dashboard setup).
AI Governance Policy Mapping	Mapping Agency AI policies to Purview governance controls	Hour	120	\$ 200.00	\$ 24,000.00	If fewer components are selected, implementation effort and cost will be reduced accordingly.
IAM Integration	Integration with Azure Entra ID for RBAC and approvals	Hour	80	\$ 200.00	\$ 16,000.00	If additional integrations, environments, or governance capabilities are requested beyond the scope shown, costs will be adjusted upward at the task-order level based on agreed scope and effort.
SIEM Integration	Integration of governance events with Agency SIEM	Hour	60	\$ 200.00	\$ 12,000.00	

Storage Integration	Azure Blob Storage integration for governance records	Hour	40	\$ 200.00	\$ 8,000.00	
Dashboard & Reporting Setup	Power BI dashboards for AI governance and records oversight	Hour	100	\$ 200.00	\$ 20,000.00	
Pilot Deployment Support	Pilot deployment, validation, and refinement	Hour	80	\$ 200.00	\$ 16,000.00	
Total					\$ 156,000.00	
Def-Logix Platform Implementation & Configuration Services						
Line Item	Description	Unit	Estimated Hours	Rate (USD/hr)	Total Cost	Notes/Comments
Administrator Training	Governance platform and configuration training	Hour	40	\$ 200.00	\$ 8,000.00	Training, documentation, and enablement services are optional.
Compliance & Oversight Training	Training for legal, compliance, and oversight teams	Hour	32	\$ 200.00	\$ 6,400.00	If the Agency elects to provide internal training or documentation, these services can be excluded, resulting in a lower total cost.
End-User Awareness Training	Responsible AI usage and governance awareness	Hour	24	\$ 200.00	\$ 4,800.00	
Documentation Development	Governance documentation, runbooks, audit guides	Hour	60	\$ 200.00	\$ 12,000.00	
Total					\$ 31,200.00	
Ongoing Platform Support (Annually)						
Line Item	Description	Unit	Quantity	Rate (USD/hr)	Total Cost	Notes/Comments
Platform Support & Maintenance	SLA-backed operational support and updates	Annual	1	\$ 50,000.00	\$ 50,000.00	Annual platform support is required to ensure operational continuity, updates, and governance effectiveness.
Annual Governance Review	Policy tuning and annual governance assessment	Annual	1	\$ 25,000.00	\$ 25,000.00	
Total					\$ 75,000.00	
Total Cost (Year 1)	[Platform Licensing (Pass-Through) & Hosting + Implementation & Configuration + Training & Documentation + Annual Support] [\$37,800 + \$156,000 + \$31,200 + \$75,000]				\$300,000	
Total Cost (Year 2)	[Platform Licensing + Annual Support] [\$7,800 + \$75,000]				\$82,800	
2-Year Total	\$300,000 + \$82,800				\$382,800	
Open-Source Governance Platform (VerifyWise or Equivalent)						
This pricing applies to Agencies that prefer or require an open-source-based AI governance platform, including environments with budget constraints, non-Microsoft stacks, or hybrid architectures. Under this approach, Def-Logix will deploy, configure, and operate an open-source governance platform (e.g., VerifyWise or equivalent) as the foundational governance layer and extend it through integration, customization, and operational governance services. The solution will be hosted in an Agency-approved U.S. environment (cloud or on-premises) and tailored to Agency-specific policies, risk tolerance, and compliance requirements.						
Line Item	Description	Unit Price	Quantity	Unit Cost	Total Cost	Notes/Comments
Platform Licensing						
Open-Source Governance Platform	Open-source AI governance platform (VerifyWise or equivalent)	License	0	\$0.00	\$ -	Open-source governance software is provided with no licensing cost.

Hosting Infrastructure	Cloud or on-prem hosting for governance platform (U.S. jurisdiction)	Annual	1	\$30,000	\$ 30,000.00	Hosting costs are provided as pass-through estimates and may vary based on deployment model (cloud vs. on-prem), environment size, and Agency security requirements.	
Total					\$ 30,000.00	If the Agency provides hosting infrastructure, hosting costs may be reduced or eliminated. Final hosting costs will be confirmed at the task-order level.	
Def-Logix Platform Implementation & Configuration Services							
Line Item	Description	Unit	Estimated Hours	Rate (USD/hr)	Total Cost	Notes/Comments	
Governance Architecture Design	AI governance architecture aligned to Agency Microsoft environment	Hour	120	\$ 200.00	\$ 24,000.00	Implementation services are modular and scalable.	
Microsoft Purview Configuration	Configuration and tuning of Purview policies, classifications, DLP, and audit controls	Hour	180	\$ 200.00	\$ 36,000.00	Agencies may elect to implement only specific components (e.g., IAM integration only, SIEM integration only, or limited dashboard setup).	
AI Governance Policy Mapping	Mapping Agency AI policies to Purview governance controls	Hour	120	\$ 200.00	\$ 24,000.00	If fewer components are selected, implementation effort and cost will be reduced accordingly.	
IAM Integration	Integration with Azure Entra ID for RBAC and approvals	Hour	80	\$ 200.00	\$ 16,000.00	If additional integrations, environments, or governance capabilities are requested beyond the scope shown, costs will be adjusted upward at the task-order level based on agreed scope and effort.	
SIEM Integration	Integration of governance events with Agency SIEM	Hour	60	\$ 200.00	\$ 12,000.00		
Storage Integration	Azure Blob Storage integration for governance records	Hour	40	\$ 200.00	\$ 8,000.00		
Dashboard & Reporting Setup	Power BI dashboards for AI governance and records oversight	Hour	100	\$ 200.00	\$ 20,000.00		
Pilot Deployment Support	Pilot deployment, validation, and refinement	Hour	80	\$ 200.00	\$ 16,000.00		
Total					\$ 156,000.00		
Def-Logix Platform Implementation & Configuration Services							
Line Item	Description	Unit	Estimated Hours	Rate (USD/hr)	Total Cost	Notes/Comments	
Administrator Training	Governance platform and configuration training	Hour	40	200	\$ 8,000.00	Training, documentation, and enablement services are optional.	
Compliance & Oversight Training	Training for legal, compliance, and oversight teams	Hour	32	200	\$ 6,400.00	If the Agency elects to provide internal training or documentation, these services can be excluded, resulting in a lower total cost.	
End-User Awareness Training	Responsible AI usage and governance awareness	Hour	24	200	\$ 4,800.00		
Documentation Development	Governance documentation, runbooks, audit guides	Hour	60	200	\$ 12,000.00		
Total					\$ 31,200.00		
Ongoing Platform Support (Annually)							
Line Item	Description	Unit	Quantity	Rate (USD/hr)	Total Cost	Notes/Comments	
Platform Support & Maintenance	SLA-backed operational support and updates	Annual	1	\$ 25,000.00	\$ 25,000.00	Annual platform support is required to ensure operational continuity, updates, and governance effectiveness.	
Annual Governance Review	Policy tuning and annual governance assessment	Annual	1	\$ 25,000.00	\$ 25,000.00		
Total					\$ 50,000.00		
Total Cost (Year 1)	[Platform Software & Hosting + Implementation & Configuration + Training & Documentation + Annual Support] [\$30,000 + \$156,000 + \$31,200 + \$50,000]				\$267,200		

Total Cost (Year 2)	Annual Support = \$75,000]	\$50,000		
2-Year Total	\$267,200 + \$50,000	\$317,200		



Notes					
Pricing provided reflects Year 1 and Year 2 costs as outlined in the pricing tables. For any period of performance extending beyond two (2) years, Agencies will be required to budget only for the recurring Year 2 cost components (e.g., annual platform support, hosting if applicable, and applicable licensing). One-time implementation, configuration, and initial enablement costs incurred in Year 1 will not be repeated in subsequent years unless additional scope is requested.					
Def-Logix Platform Implementation and Configuration Services are modular and configurable. Agencies may elect to add, remove, or modify individual service components based on their specific environment, maturity, and operational needs. If fewer components are selected, the total cost will be reduced accordingly. If additional integrations, extensions, or governance capabilities are requested, costs will be adjusted upward based on the agreed scope and level of effort at the task-order level.					
Pricing assumes a baseline configuration aligned to the requirements of this solicitation. Agencies with more advanced environments, broader AI usage, or additional governance requirements may request custom extensions or enhanced capabilities, which will be scoped and priced separately. Conversely, agencies with narrower requirements or existing capabilities may elect a reduced implementation scope.					
Final pricing, scope, and quantities will be confirmed at the task-order level based on Agency-specific requirements, deployment model, number of users, and selected services. This pricing structure is designed to provide transparency while maintaining flexibility for Agencies across the cooperative.					

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Service Category #2: Other AI Governance-Related Tools and Services

Labor Category	Description	Hourly Rate (USD)
AI Governance Architect	Leads AI governance strategy, architecture, and policy alignment	\$ 138.00
AI Governance Engineer	Configures governance platforms, integrations, and controls	\$ 118.00
Security & Compliance SME	Advises on compliance, risk management, and audit readiness	\$ 129.00
Data & AI Engineer	Supports AI monitoring, data protection, and integrations	\$ 124.00
IAM & Identity Engineer	Integrates IAM, RBAC, and access controls	\$ 115.00
SIEM & Monitoring Engineer	Integrates governance telemetry into SIEM platforms	\$ 111.00
Reporting & Analytics Specialist	Develops governance dashboards and compliance reports	\$ 97.00
Training & Enablement Specialist	Delivers governance and AI training programs	\$ 89.00
Project Manager	Manages task-order execution and coordination	\$ 122.00
Software Developer I	Performs entry-level development, testing, and maintenance of application components under senior guidance.	\$ 80.00
Software Developer II	Develops and integrates application components, APIs, and services supporting platform functionality.	\$ 102.00
Software Developer III	Leads design and development of complex, scalable software components and integrations.	\$ 124.00
Notes		
Category 2 pricing is provided on a fully burdened hourly rate basis. Actual hours and total cost will be determined at the task-order level based on Agency requirements, scope, and duration. No minimum hours are assumed.		
Rates include labor, overhead, management, and standard tooling. Travel, if required, will be handled in accordance with task-order terms.		