

**APPENDIX A.1**  
**Pricing for TXShare Cooperative Purchase Program Participants**

## 5. Pricing

### Exhibit 1: Categories Offered and Pricing Proposal

We provide a fixed fee, milestone-based implementation project that will vary based on factors such as integrations, data conversion, customizations, duration, size, and complexity. At the conclusion of each milestone, Crowe will work with our clients to sign-off on the milestone/deliverable and only when both parties agree will we move forward. We are confident that we can work together to achieve an optimized plan and budget for NCTCOG. We understand that specific services, deliverables, and estimated hours will be developed in collaboration with individual client agencies in the development of project-specific Statements of Work.

Fees for professional services will be charged at the hourly rates below.

Consultant Team Member	Hourly Rate
Client Principal	\$315
Project Manager	\$235
Functional Lead	\$235
Functional Specialist	\$185
Technical Architect	\$235
Technical Senior Developer	\$185
Developer	\$160

### Fee Assumptions:

- Per the RFP, we assume we will negotiate individual Statements of Work with each client organization pursuant to our Master Services Agreement. We assume that these individual Statements of Work will detail the project scope, activities, deliverables, estimated hours, estimated timeline, fees, and payment basis (such as invoicing for completed milestones).
- Each client organization will appoint a Project Manager to coordinate and oversee Crowe's work, including identifying stakeholder availability for meetings, arranging meeting logistics, and overseeing the client's completion of assigned activities per the project schedule.
- The client's Project Manager will facilitate internal deliverable reviews and provide consolidated feedback to Crowe within the timeframes established in each Statement of Work and Project Schedule.
- The client will make data, documentation, and subject matter experts available to our team as needed to complete project activities. Client executives and staff will be available to assist in this effort, including by participating in meetings, surveys, information requests, and other appropriate points of engagement to successfully achieve the objectives of the project.
- We can perform work in a mix of virtual and onsite environments. We are happy to discuss this directly with client agencies as we tailor a Statement of Work to their individual project needs. We are also able to estimate travel expenses in advance if requested.
- Each phase of a Statement of Work will require formal deliverable signoff to indicate the client's acceptance. The subsequent phase of work will begin after prior phase signoff is complete and signed off.

- The client agrees to make all management decisions, including determining which, if any, recommendations to implement.
- Crowe's deliverables are intended for the client's personnel only.
- Crowe reports directly to the client and not to any third-party vendor.
- We ask clients to pay invoices via check, ACH, or wire transfer.
- Crowe may also utilize third-party providers used in the ordinary course of Crowe's business operations, including without limitation, providers such as Microsoft, Rackspace, C3 India Delivery Centre LLP, information security providers, and other ordinary-course third-party providers.

## Fees for Additional Services

- Professional fees for special projects outside of the agreed-upon scope will be determined based on project factors, such as type of project, subject matter experience required, scope, and resource requirements. Prior to commencing additional services, we will obtain your approval and agreement on the scoping and pricing.
- If Crowe is requested by NCTCOG, any third-party, or any other person or entity, by subpoena, investigation, other legal process, or other request to produce documents or testimony pertaining to NCTCOG or the Services, and Crowe is not named as a party in the proceeding, NCTCOG will pay Crowe for its professional time, plus out of pocket expenses, costs, and fees, as well as reasonable attorney fees, incurred in responding to such request.