

APPENDIX A.1
Pricing for TXShare Cooperative Purchase Program Participants

1.6 Pricing

Respondents should furnish a detailed hourly rate card for all staff members who would be involved in delivering AI Consultancy Services, as required, throughout the duration of the Contract. Include roles, associated hourly rates, and any applicable conditions, pricing models and any optional services. See attached Pricing Example. Using as many pages as necessary, label your pricing proposal as “Proposal Pricing.”

Proposed Pricing RFP No. 2025-023			
Respondent Name:	ThoughtFocus, Inc.		
Notes:	1. This pricing sheet is an EXAMPLE of how pricing should be submitted for RFP 2025-023. 2. Please provide a detailed hourly rate card for all staff members who would be involved in delivering AI Consultancy Services, as required, throughout the duration of the Contract. Include roles, associated hourly rates, and any applicable conditions or additional costs. 3. Use as many lines as necessary. 4. Detail any additional information. 5. <i>Proposers are encouraged to offer optional features and supplemental fundtions or services to be offered as a catalog option. Please provide any options with 'list less' or 'cost plus' percentages for pricing.</i>		
Artificial Intelligence (AI) Consultancy Services			
Item	Description	Price	Conditions
1	AI Strategic Advisor	USD 300	
2	AI Engineering Advisor	USD 250	
3	Implementation Consultant and Business Analyst	USD 210	
4	Implementation Consultant and Business Analyst	USD 210	
5	AI Architect	USD 170	
6	AI Architect	USD 170	
7	AI Architect	USD 170	